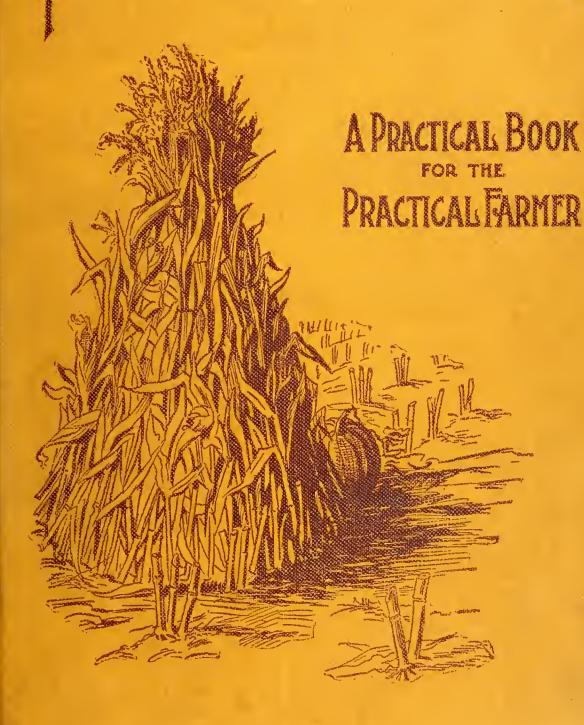


HOW TO KEP FARMACOUNTS



LIBRARY

OF THE

University of California.

Class





How to Keep Farm Accounts

A practical book for the practical farmer

> By H. L. STEINER



thou art a Man of Business, and of prudent Care, belike thou wilt now settle thy Accounts, to satisfy thyself whether thou hast gained or lost in the Year past, and how much of either, the better to regulate thy future Industry or thy common Expenses."

POOR RICHARD'S ALMANACK

Toledo, Ohio STEINER & CO. Publishers 1905



Copyright 1905 By H. L. STEINER



This book is dedicated to the every-day farmer—the "master-wheel" of prosperity



PREFACE



GREAT deal has been said about the need of a simple system of accounts for the Farmstead—something possible on the average farm every day of the year—one relieved of useless detail, and still show its earnings and expenses—it's owner's assets and liabilities. Taking the conditions which govern actual work on the farm into consideration, nothing specific has yet been published for the practical farmer, and it is

for his his book has been written. It is elementary because many have had no portunity to study bookkeeping, therefore the man who knows nothing bout it has been kept in sight from cover to cover.

The illustration given is introduced to show the application of the fundamental principles of accounting to the every-day routine of general farmin. No special sets for stock, dairy or fruit farms is thought necessary becaus the principles of accounts are unchangeable and only vary in their application. All the farmer, dairyman, fruit-grower or stockman really needs to fully understand the principles when no trouble will be expended in arranging a system of accounts to suit his wants, which will vary 1 a certain extent on every farm and with each individual.

Bookkeeping is simply a matter of record and to do it correctly only require that the principles of debit and credit be understood. It is necessity on many farms and useful on all. The question ought not to be, shall keep some simple set of books, but what form is the most practical? If the ook will help you, its object will have been fulfilled.



INDEX

Account—Definition of		21
Accounts—Arrangement of		30
The Household		5
The Poultry		6
Personal		24
Real		22
Representative		23
Usefulness of		I
Accounts with Persons From Whom We Buy Goods		204
Rules for Debit and Credit	205 to	
At the End of the Year		210
Accounts with Persons to Whom We Sell Produce		
Rules for Debit and Credit		
At the End of the Year		
Illustration of		87
Advertising-		73
Annual Statement—(Illustrated)		221
April Cash Account—Example of	Plates 8 ar	id o
Arrangement of Accounts		30
August Cash Account—Example of	Plates 24 and	
Balancing the Cash		
Banking		
Reasons for		95
Uses of		95
Bank Account		-
Rules for Debit and Credit		
At the End of the Year	211 10	214
Illustration of		
Bank Checks—How to Write		
Numbering of Same and Why		06
When Cancelled		
Bank Note—Form of		245
Bills Payable		
Bills Payable Account		
Rules for Debit and Credit	127 to	130
At the End of the Year	13/ 10	140
Illustration of		
Bills Receivable		
		1-

Bills Receivable Account	
Rules for Debit and Credit	
At the End of the Year	
Illustration of Plates 66 and	1 67
Bookkeeping—Definition of	13
Books of Original Entry	17
Books of Record	3
Bran	- 99
Building and Improvements	74
Building and Improvement Account	129
Rules for Debit and Credit	
At the End of the Year	135
Business Paper—Filing of.	135
Remarks on	
Capital Stock Account—Its Equivalent on the Farm	117
Cash Book, The20,	, 30
At the End of the Year	
Definition of	42
How to Balance51.	
Posting of	55
Rules for	42
Ruling of	43
Cash—On hand the first of the month	58
On hand the end of the month	51
When credited	42
When debited	42
When over	52
When short	52
Checks—As receipts	230
How to indorse.	235
How to write	
Numbering of same and why	06
Stopping payment of	236
When discrepancies exist	
When you receive one not endorsed	227
Classification of Accounts	30
Closing the Ledger at the End of the Year	101
Closing the Ledger at the End of the Teat	
Clover Seed	245
Cost of Production	4
Corn—Rule to find Contents of Cribs	
Rule for Measuring when on Coh	
Shrinkage	
	25
Day Book, The	19
Debit—Laws of	25
December Cash Account—Example of Plates 40 and	
Depreciation—Of Buildings	129
Of Implements	36
Destroying Notes	1.41
Discount Account	IQU
Discounting Notes that have Endorsers	228
Discrepancies in Notes, Checks or Drafts	232
Double Entry Bookkeeping	15

Draits—Time or Signt
When Buying 229
When discrepancies exist
When you receive one not endorsed
Due Bill—Form of
End of the Year 104, 105, 220
Errors in Trial Balance
THE STATE OF THE S
Essential Books of Record.
Extra Help Employed on the Farm
Expense Account
Rules for Debit and Credit
At the End of the Year
Illustration of Plates 70 and 71
Farm Accounts—Essentials of
Farmstead, The, Account
Rules for Debit and Credit
At the End of the Year
Illustration of Plates 62 and 63
Farm Help Account, The
Rules for Debit and Credit
At the End of the Year 181
Illustration of Plates 78 and 99
Farm Ledger, The 26
Index of
Ruling of
Size of
Farmer's Mutual Insurance
February Cash Account—Example of Plates 48 and 49
Feed Account, The
Rules for Debit and Credit
At the End of the Year
Illustration of
Fertilizers
Filing of Business Papers 8
First Entry to Make When Books are Opened.
First of the Year
Freight
Lost in Transit
Gestation Table
Grain-Rule for finding contents of bins
Shrinkage of
Hay—Exact measurement of251
Rule for finding tons in windrow
Rule to find contents of mow
Rule for finding tons in load
Rule for finding amout of hay or other products sold by the
ton
Hogs
When taken for personal use
How to—Arrange or Classify Accounts in the Farm Ledger 30 to 32
Balance the Cash Account
Close the Ledger at the End of Year 220 to 225

How to—Enter an order received for Farm Products
Enter an order you send for seed
Find amount of Hay in Load
Find amount of Hav in Windrow
Find amount of Hav in Mow
Find amount of Hay in Stacks 254, 256, 257
Find percentage of Loss or Gain
Find value of Products sold by the ton
Find interest at any rate for any time
Indorse a check
Make claim to R. R. Co., for shipment lost in transit
Make a check
Open or Begin a Farm Ledger
Open or Begin a Cash Account
Open an Account with Bank 95. 214
Open and Close the Bills Payable Account 136 to 140
Open and Close the Bills Receivable Account 143 to 150
Open and Close the Building and Improvement Account
Open and Close the Expense Account 161 to 165
Open and Close the Farmstead or Capital Account 117 to 120
Open and Close the Farm Help Account 177 to 181
Open and Close the Feed Account 166 to 170
Open and Close the Implement Account 171 to 176
Open and Close the Interest Account 186 to 190
Open and Close the Labor Account
Open and Close the Production Account 155 to 160
Open and Close the Proprietor's Account 106 to 116
Open and Close the Taxes and Insurance Account 193 to 195
Open and Close an Account with Property other than the
Farmstead
Open and Close Accounts with Persons to whom you sell
Produce
Open and Close Accounts with Persons from whom you
buy goods
Locate errors in the Trial Balance
Measure Corn in Crib
Measure Grain in Bins
Measure Wood
Post the Cash Book
Stop payment of a check
Take an inventory
Take a Trial Balance
Horse Shoeing
Household Accounts
Husking and Shredding
Implements—Depreciation of
Repairs on
When bought
Implement Account
Rules of Debit and Credit
At the End of the Year
Illustration of Plates 74 and 75
Index.

Insurance
Interest Tables
Interest Account, The
Rules for Debit and Credit
At the End of the Year
Illustration of
T . To do but the
Examples of
Toronto de Companyo de Company
Importance of
Valuation of
January Cash Account—Example of Plates 44 and 45
Joint Note—Form of
Journal, The
July Cash Account—Example of Plates 20 and 21
June Cash Account—Example of Plates 16 and 17
Keeping Separate Accounts with each product 4
With each field 4
Labor
Labor Account
Rules for Debit and Credit
At the Test of the Voca
At the End of the Year
Illustration of Plates 80 and 81
Lambs
Land
Laws of Debit and Credit
Ledger, The
Index for
Ruling of
Size of
To close at the End of Year
Liabilities
Statement of
Linseed Meal
Live Stock—Records
On hand at beginning of the year
Bought during the year
Sold during the year
Record of Mating and Dates of Birth
Locating Errors in a Trial Balance 57
Loss and Gain Account
Rules for Debit and Credit
Illustration of
Lost Shipments—How to Collect
Lumber
March Cash Account. Example of
Marian American Ameri
Mating and Date of Birth of Live Stock
May Cash Account, Example of
Measures and Weights—Tables of
Measurement of Corn246 to 248
Of Grain
Of Grain 249, 250 Of Hay 251 to 257
Of Grain 249, 250 Of Hav 251 to 257 Of Wood 259
Of Grain

Money Taken for Personal Use	3
Money Orders—Express	9
Post-Office	9
Mortgages	I
Nails	8
Net Gain or Loss—To Find	4
Net Worth	1
Notes—Forms of	5
Having Endorsers	8
How Debited and Credited	1
Paid, When Secured by Mortgage 14	İ
Waiving Protest	8
When Given	5
When Paid	4
When Partial Payments Have Been Made	Ţ
When Renewed	2
When Discounted	2
When Discrepancies Exist	2
When Endorsed Over to You	-
November Cash Account, Example of	7
Oats	2
October Cash Account, Example of	2
Opening Entries When Books Are Begun	5
Orders for Farm Products, How to Enter	
Original Entry, The Books of	1
Partnership	5
Percentage of Loss or Gain, To Find.	3
	-
Posting	
Order of	
Potatoes	
	_
Popultry Accounts	
Present Worth	
Principles and Definitions of Accounts	2
Production Account	
Rules for Debit and Credit	
At the End of the Year	
Products of the Farm—When Sold	
When Taken for Personal Use	
When Sold on Time	
When given to help on account	
Promissory Notes—Forms of	,
Proprietor's Account	٩
Rules for Debit and Credit 109 to 115	
At the end of the Year	
Illustration of	
Railroads—Claims Against	
Real Accounts	
Real Estate Accounts	
Rules for Debit and Credit	
At the end of the Year	
Receipts—Forms of	

Receipt—To apply on account			
In full of aecount			240
For payment on note			241
Record of Live Stock			31
Red Ink in the Ledger			10
Rent			126
Repairs of Implements			68
Representative Accounts			23
Resources			
Resources—Statement of		1. 2-	- 2Q
Rules of Debit and Credit			47
Rules Useful When Taking the Farm Inventory	240	o to	
Ruling of Cash Book			43
Of Ledger			28
Sales of Farm Products			48
Salt			60
Scales			74
Seed—Entry of When Buying			. 85
September Cash Account—Example of Plates	26	າກເ	i 27
Shipments Lost in Transit	2 20	an	
Chairm			67
Shoeing	• • • •		68
Shredding Fodder			90
Single Entry Bookkeeping			I.4
Sight Drafts			142
Size of Ledger		25	, 32
Statement of Resources and Liabilities			37
Stallion Services			64
Stationery			61
Stock Register			31
Sundry Labor			69
Tables of Weights and Measures			
Tables of Weights and Measures			263
Taxes and Insurance Account	• • •		193
Rules for Debit and Credit			194
At the End of the Year			195
Illustration of Plates	84	and	1 85
Threshing			77
Tile			102
Time Drafts			1.12
Timothy Seed			85
To find what you have made or lost	222	to	225
Transactions that occur when you are not at home	223	LO	245
Transferring an Account to a new page or a new Ledger		٠,	140
Trial Balance	54.	56	
To locate errors in			57
Usefulness of Accounts on the Farm			I
Waiving Protest on Notes you discount that have endorsers			228
"Wear and Tear" of Implements			36
Weights and Measures			263
What You Must Know Before You Begin or Open Your Book	S		40
Wheat	(m) 4 + 4		
Shrinkage of			79
When Ought the Former Open his Ladron			250
When Ought the Farmer Open his Ledger			II
Wood-Measurement of			259
Wool—When Sold		68,	158
Yearly Statement	. 2	23,	224



Part One



"I would not impose on a busy farmer the keeping of an eluborate set of books, but some simple form of accounts will be a great aid in successful farming." James Wilson, Secretary of Agriculture.



FOREWORD

1. The farmer who works all day under a blazing sun, naturally looks upon the keeping of accounts from a different viewpoint than other men in business for themselves. For besides the long hours, rush-of-work and scarcity of help during the busy days from seedtime till harvest, he has the natural aversion to writing and detail common to all who do active physical labor. Therefore, it's not a matter of surprise when we think of the conditions under which the American farmer must labor, that, although he has over twenty billions of dollars invested in his business, he usually leaves the accounting of it for later consideration, with the result that a record is seldom, if ever attempted of his farmstead's earnings and expenses.

Admitting the value of bookkeeping on the farm, the first question that comes to the mind of the practical farmer is: "What is the best way to keep my accounts."

- 2. THE ESSENTIALS OF FARM ACCOUNTS.—In farm accounting there are two essentials which ought always be kept in mind. These are accuracy and simplicity. That all bookkeeping must be accurate goes without saying, and that farm accounts should be simple and free from detail is apparent to any one at all familiar with actual every-day farm conditions.
- 3. THE BOOKS OF RECORD.—The uses of modern commerce demand that the books of record suit the business in which they are used. In the great mercantile and industrial organizations, it is often economy of time to have many books of record but not so on the farm. Here, the less detail and fewer books of record the better, hence, the method described and illustrated in the following pages makes use of but one book.

It's a common saying that no two men keep their books alike. But the difference if any, comes from the individual, his business and the details necessary to be shown. The matter that goes into the Farm Ledger will depend on the farmer himself. It will be much or little as he may decide. However, let him beware lest his books begun in the flood tide of enthusiasm, when work is slack and evenings long, be not too full of unimportant detail. They are then almost sure to be neglected when the busy days come later on. It is much better to begin a simple account and keep it accurately than to attempt too much. Think of your busiest days, not those in which you have the least to do.

THE COST OF PRODUCTION.—Notwithstanding the farmstead with its full complement of live-stock, implements and buildings can be likened to a "plant" of the manufacturer, and although the farm is a factory to all intents and purposes, it is questionable whether the practice of cost or departmental accounting is practical on the average farm. On this point there may be a difference of opinion, but on the average farm one who would attempt to keep an accurate account with either fields, crops or kinds of stock would have his hands so full during the busy season, that, nine times out of ten, the accounts would be neglected and thought too troublesome to continue. For this reason, most farmers should treat their accounts with the farm as a whole—rather than to open an account with each field, with their hogs, their sheep, their cattle, etc. It is true that accurate costaccounting is a necessity in the factory. The manufacturer must know what it costs to make and put his products on the market, but is it so all-important to the farmer? In nearly every rotation there are certain crops necessary to keep up the farm fertility that can't be accurately set down in figures. The results from the farmstead as a whole, eventually, is of the most importance. And the practical farmer, if he cares to know, can take his pencil, and come as near as is necessary to figuring the cost of growing an acre of corn, or what his cattle or sheep net him. Therefore, don't draw the lines so fine in actual practice that your resolve to keep accounts will have died "a bornin;" but remember, that the cost of production of farm products depends so much on the elements

over which you have no control, and that the details are so many if you would have them accurate, that it is altogether best not to attempt it. It is true, you have seen every now and then in the agricultural press, articles regarding the cost of producing a pound of pork, beef or mutton, and what it costs to grow the different grains and grasses. Now, however useful the exact cost may be, the farmer or stockman who would attempt to keep such an account with each crop, and the different kinds of live-stock he would raise, will find it all but an impossible task. Manufacturers who deal only with dead things can easily keep exact cost accounts, but living and growing things possess an individuality that varies with the season, with the feeder, and depend on conditions which do not admit of hard and fast rules. Recently in The Breeder's Gazette, the author of a standard work on "Feeding" had this to say concerning it: "Feeding has been frequently referred to as a science but it is far from being an exact science. It is still in the empirical state of experimentation. No other vocation of man more thoroughly illustrates the aphorism that a little learning is a dangerous thing. As the result of a single experiment we find formulas laid down with all the dictum of authority, and the great army of feeders commanded to "about face," and the very next experiment under similar conditions gives opposite results. Do you know that after fifteen years, during which the Government has expended \$225,000 as a minimum, it is impossible to tell the cost in corn of a pound of pork? "The more I learn the more I know I don't know."

For practical purposes, a "Production" account showing the gross sales less the items which go to make up the general expense of the farmstead as shown by the Loss and Gain account in the illustration herein (Plates 90 and 91) will be all that is needed. Much more satisfaction and real benefit will be found in a simple set of accounts accurately kept, than to attemp one burdensome with detail, and then at the end of the year find it to be of no value whatever. Far better to keep an account with the farmstead as a whole than to begin the detail of departmental accounting. The one is perfectly reasonable, and requires but little time. The other impractical and impossible to all but the very, very few on the average farm.

THE HOUSEHOLD ACCOUNTS.—Now, about the Household Accounts. Are there any reasons why they should be included in the farm ledger? Have you ever known a banker, merchant or manufacturer to include them in the books of his business? Couldn't he, with as much reason for so doing, include them in his books as you in yours? Some argue, that on the farm the household expenses are so closely related to the farmstead's earnings that they must be included. Very true as far as it goes, but they have no place in the farm ledger. Elaborate accounts have been shown in which the "Garden Account" was charged for all labor, seed and other expenses and credited with the different vegetables used from time to time at the market price. Do not do this nor allow any more detail to creep into your books of record than will be of use to you. If you think about this a little you will not want to. As for "Garden" or household accounts, remember that when you hire a man by the year for a certain sum, you allow him in addition to the amount agreed on-pasture for cow and a garden or truck patch. You figure his labor worth the wages you pay him plus the pasture and use of the small plot of ground for his garden. And this is the best plan for yourself too. The live-stock, implements and buildings are a part of the farmstead's equipment. These, together with the farm, enable you to produce a profit from your labor and management. And for this the farm owes you something each year. You may never have figured on this but if you are going to begin an account with your farm, you should open a "Personal" account and charge yourself with all money you take from its earnings for personal or household use. At the end of the year you should charge the "Labor" account for whatever amount you think you've earned, making your wages large enough to fully meet all expenses for clothing, groceries, church, education, relaxation and all other necessaries to which your family is entitled. Whatever you decide that you and your family can get along with—charge to your "Personal" account and keep the detail of household accounts out of the farm ledger. If you do this, the same as any other business man would do, your bookkeeping will be much more simple and satisfactory in every way.

- 6. THE POULTRY ACCOUNT.—On most farms, unless Poultry is made a specialty, the proceeds is considered the wife's to do with as she sees fit. Sometimes she trades the eggs out at the "store" for different little things needed round about the house, and sometimes she takes the cash, but, generally, whatever is derived from this source is considered hers to do with as she pleases. For that reason Poultry is not included in the inventory of the illustration given in the following pages. But if the owner of a farm decides to have an account with "Poultry" he should include it in his inventory, in which case he would have to credit the "Production" account with all proceeds from the poultry—that is treat it as he would his hogs, sheep or cattle.
- 7. THE INVENTORY.—What has been said about it being necessary to include the Poultry in the inventory, if it is decided to have an account with it represented in the ledger, brings to mind the importance of the inventory. If you have read Prof. Henry's "Feeds and Feeding" you know how much importance he places on the old maxim that "The eye of the master fattens his cattle." Now, in accounting never forget the importance of the inventory. An inventory is the first thing to take before any books can be opened, and it is the first thing to take before they can be closed. It is one of the most important steps in accounting, but even as important as it is, so many business men neglect it, leaving it to subordinates who do not fully realize how vital it is to the success of the business, that fully 95 per cent. of the failures in business can be traced directly to this carelessness or ignorance. By all means take your inventory yourself and carefully. ready for it so that when the day comes you can take it without trouble or guess work. Remember that everything should be included in the Inventory that is used in the maintainance of your farmstead or to increase its products. And further, that the value of each implement, all live-stock, feed and products on hand at the time it is taken should be honestly set down. Make the values just what you could get in the open market for all except the implements, and on these deduct a certain percentage each year for "wear and tear" from the prices paid. Some manufacturers deduct ten per cent., but generally this is too much for farm machin-

ery that has had good care. It often happens that the old you have will do as good or better work than the newer. You see it depends altogether on the "eye of the master," for

"He who by the Plough would thrive Must either hold himself or drive."

- S. THE FILING OF BUSINESS PAPERS.—And when you are taking your inventory, some of the prices paid for the different implements, for the harness or for some one of the many things about the farm may have been forgotten. How are you to know and get at the correct cost in such cases? Let "a place for everything and everything in place" be your rule when handling business paper and correspondence. If this is practiced you would only have to turn to your letter file and find the original cost of any implement or the price paid for all feed instantly. A transfer case with index can be bought at any stationers, at from 20 to 40 cents. In it can be filed for instant reference, all letters, receipts, expense bills (freight receipts) Bills of Lading, cancelled checks, cancelled notes and all other paper worth keeping for future contingencies. Begin to file all papers that pertain to the business of your farmstead. Put everything in black and white. Don't de pend on memory or verbal contracts "for verbal contracts feed the courts" and one of you may die. Keep your ledger right up to date, and if the inevitable comes, as it must come some day, your family will not be "between the devil and deep blue sea" but can take hold of your temporal accounts understandingly and conduct the farm and settle vour business affairs without litigation or expense.
- 9. "WHAT ABOUT TRANSACTIONS THAT OCCUR WHEN I'M NOT AT HOME?"—As explained in paragraph 6, the book upon which a transaction is first recorded is the one to be produced in evidence in cases of litigation. For this reason it is good business practice to enter all transactions in the one book you keep as a Ledger. As the transactions are not many any one month, by leaving four pages for each month's Cash Account, or forty-eight pages for the year, enough space will be left for all transactions which are necessary to enter during the absence of the owner, or whoever may take care of the books. If pages nine

and ten are used for the April cash, eleven and twelve will be set aside for memoranda which ought to include all events worth putting on record. By this method if you were not at home and John Jones got a load of hay, those in charge in your absence would turn to the memoranda page for whatever month it happened to be and write, if in April, on page eleven: "John Jones, Hay 2640 lbs." On your return, you would naturally turn to the books and finding this entry, write it on the Cash Account proper for that day and month as it should be, according to whether it was a cash or time transaction.

10. RED INK IN THE LEDGER.—Books, of course, can be kept as accurately without the use of red ink rulings and entries to balance accounts as they can with them, and many book-keepers claim its use should be relegated to that chapter in the ancient history of accounting when all cash transactions were journalized. But most bookkeepers continue to use it and the illustration given herein makes use of it. A word or two as to what these red ink entries mean will not be out of place.

First turn to the Cash Account for April (plate 9). Footing up the entries in black, we find the debit side amounts to \$425.00 more than the credit side, that is, we have \$425.00 on hand. Being the end of the month and wishing to close the account to make it balance we write on the credit side, in red ink, "Balance \$425.00 (See item cg.)" When we write this, we really agree to enter, as soon as the account is ruled and closed, on the debit or opposite side, the amount we have on hand in black ink. Compare item eg on plate 9 with item da on plate 12 and you will see just what is meant. You will also note that this occurs every time we balance the Cash Account, whether daily, weekly or monthly.

If you will now turn to the Ledger accounts you will see that the red ink entries made there to balance, carry forward or close an account at the end of the year never affect its balance because you agree when you balance, carry forward or close an account, that you will bring down or carry forward all red ink entries to the opposite side of the Ledger in black ink. Hence, the balance of the Ledger is not changed, the red ink simply serving to show that such an account has been balanced, earried for-

ward or closed as we have agreed to do as indicated by the entry in red.

If you refer to Plate 60 you will see we agree to credit Fox with his "Present Worth" at the time the books are closed. (See entry in black ink of \$12,703.60 on Plate 61.)

Therefore, all red ink entries are either brought down or carried forward to the opposite of the Ledger in black ink.

HIS LEDGER?—It is customary among merchants and manufacturers to close their books at least once a year, and it is understood by them that the first of the year, as far as the records of the business are concerned, is at the time the time the books are closed. In commercial pursuits, January 1st is usually selected, but on the farm, this must be consideredwhether it isn't best to select a time when the live-stock and other products are at their minimum? For instance, among farmers generally in the northern half of the United States the first of March or April finds most of them with less stock and produce on hand than at any other time of the year, and the active labor of putting in the oats, barley and other spring crops barely begun. Any date will do, and the farmer must decide for himself what time of the year suits his location, rotation and farm management best.

Part Two



PRINCIPLES AND DEFINITIONS

- 12. PRINCIPLES AND DEFINITIONS. At the begining of every business, except farming, some system of accounting from which its owner can form an estimate of its development at any time, is thought absolutely necessary. In farming it is the last. And, although the keeping of accounts must always be incidental to the business itself, because it results from it, vet it is such an important essential in securing the greatest profit from the farm that every farmer should keep an account with his farmstead, if ambitious to obtain the most profitable returns from his management. For after all, profit is the incentive to all business activity. This is just as true on the farm as it is in any branch of commerce or manufacturing. It's the profit we think of that spurs us on to grow better grain, or fruit, or to raise finer stock than our neighbors. And then when we've sold the stock we've raised and the grain or fruit we've grown and have pocketed the proceeds, we've completed a business exchange or transaction that ought to be put on record, the recording of which is nothing more or less than bookkeeping, hence:
- 13. BOOKKEEPING is the art of recording business transactions distinctly and systematically so as to show the money received, disposed of and on hand, the credits given, and the assets, liabilities, and general status of the business, person or firm. There are two methods of keeping books known as Single and Double- entry.
- 14. IN SINGLE ENTRY there is but one debit or one credit to a transaction, and only personal accounts carried to the Ledger. It is therefore imperfect and incomplete and never used in modern business, because accounting that isn't accurate is worse than none at all. Single-entry affords hardly half-a-loaf at best, but

- 15. DOUBLE ENTRY BOOKKEEPING furnishes a complete business record in which every transaction is made to appear on the Ledger as both debtor and creditor by observance of the governing principles, that, in every instance the thing obtained is debtor to the thing given, and the thing given is creditor of the thing obtained, by means of which a correct Ledger balance is always at command. In simple English it means that, for every debit there must be a corresponding credit, and viceversa. That's the whole thing in a nutshell, and it is by using this principle for a foundation that the entire structure of accounts is built.
- 16. ESSENTIAL BOOKS OF RECORD.—In double-entry, the Journal, Cash Book and Ledger are the principal books, aithough other books known as Auxiliary books are added for convenience. Nowadays the Cash Book and Ledger are the principal books and it is perhaps advisable to have a separate book for each on farms extensive enough to require the services of a book-keeper, but for all farmers who must keep their own books, the system shown in the pages which follow is the most simple and convenient.
- 17. Books of Original Entry are those upon which the transaction is first recorded. In case of litigation the book of original entry, whatever that book may be, is the one required to be produced in evidence.
- 18. THE LEDGER is the book of accounts, and contains a final summing up of all the accounts.
- 19. THE JOURNAL OR DAY BOOK.—Formerly this book was used to enter all transactions as they occurred from day to day. Nowadays the best bookkeeping is that which tells every detail with the least minutia, and the tendency of the times is to reduce the number of books and entries as much as possible, hence, the Journal or Day Book is seldom used, the Cash Book answering every purpose.
- 20. THE CASH BOOK is the book used to detail the cash transactions and should always be a book of original entry. On the farm it should answer the purpose, and take the place of the

Day Book or Journal. Then by combining it with the Ledger, as explained later on, the farmer will have to keep but one book of record which will appeal to all practical men. One volume a year—the original book of entry and Ledger, one and the same. In cases of dispute or litigation, if called upon to act as Guardian or Administrator, if ever under any circumstances called upon to produce the book in court, every transaction is there convenient and complete.

- 21. ACCOUNT.—An account is a recorded statement of debits and credits, of receipts and expenditures, or of business transactions, and are of three kinds, Real, Representative and Personal.
- 22. REAL ACCOUNTS are those which show either a resource or a liability in continuous record, such as cash, notes and personal accounts.
- 23. REPRESENTATIVE ACCOUNTS are those which show the earning activities of a business, such as interest, discount, expense and property.
- 24. PERSONAL ACCOUNTS are those opened with persons who from time to time become indebted to us or we to them.
- 25. LAWS OF DEBIT AND CREDIT.—As explained in defining double entry Bookkeeping, every transaction is made to appear in the Ledger as both Debtor and Creditor, hence every account is affected in two ways—by debits and credits. From this you will understand every account has two sides, the Debit and the Credit. The principles which govern them are unchangeable and are as follows:

DEBIT SIDE	ACCC	TNUC	CREDIT SIDE
On this side we enter what com the business or what costs value	nes into	On thi of the bu	s side we enter what goes out usiness or what produces value.
Therefore, you shou	ld memo	orize the	following:
Always debit what we rece who or what costs us value.	ive and	Alway or what	s credit what we give and who produces value.

You must thoroughly understand that every transaction that can possibly occur is governed in a bookkeeping sense by one or the other of the two principles given above.



Part Three



"Let us forge out a system that will meet our requirements as producers and suit our conditions."—Wilson.



THE FARM LEDGER

- 26. A modern system of accounting is one that automatically furnishes statistics of a business in such form as to be readily referred to by the owner, and furnish him a safe guide for its management along prosperous lines. On a farm the books should be so kept that all questions regarding either the finances of the farmstead or its owner can be answered without looking up data in ancient files or other books of record than the Ledger. As for the Ledger, there are nearly as many kinds of rulings nowadays as there are businesses. This results from a desire to harmonize the books with the business, and when attained, insures accuracy and a great saving of labor. The farmer should adapt his bookkeeping to suit his conditions, and the best system for him is one that differs from the usual method by dispensing with separate Day Book and Cash Book, using one book only—the Ledger—which, if rightly kept, will answer every purpose.
- 27. SIZE OF LEDGER.—All that is required is one large enough to admit of opening all the accounts necessary to properly care for the rotation followed on the farmstead. It is best to use one book each year. It is much handier when wanting to refer to the records of any former year or when comparing one year with another.
- 28. RULING.—It should have the regular single entry ruling, of which the following is an example:

IONTH	DAY	EXPLANATION OF COLUMN	PAGE OF CASH BOOK OR LEDGER	DOLLARS	CENT

Blank books ruled like the above can be bought at most stores in every village, the cost running from seventy-five cents up, according to size, quality of paper and binding.

- 29. INDEX.—These books are made with and without indexes; but when used as a book of record on the farm they should have the index. Then it can't be lost or mislaid and is always at hand, ready for use.
- 30. THE ARRANGEMENT OF ACCOUNTS.—It is always advisable in classifying the accounts for the average farm, that the first six pages be left for the annual inventory. Then an allowance of forty-eight pages for the Cash account for the twelve months. This allowance of forty-eight pages for the Cash account during the year insures enough space to write any memoranda during the month, which may be worth noting in permanent form, that is, if pages nine and ten are used for the June Cash, pages eleven and twelve would be left blank for memoranda and the July Cash entered on pages thirteen and fourteen, and so on. Then a few pages should be set apart to record the mating and date of birth of all live-stock and this should be indexed the same as any account in the Ledger so that it may be quickly found.
- 31. These few pages should be all that is necessary on most farms, but if the breeding and sale of pure-bred stock of any kind is made a specialty, it is altogether better to use a record made on purpose for breeders. The balance of the pages in the Ledger should be divided to suit the accounts one has or may wish to keep, except, that not less than ten pages should be left to the end of the book for a recapitulation or annual statement to the farmstead's earnings and expenses for the year.
- 32. Using the above for a basis the pages necessary, would on most farms be about 100 but the size of the Ledger used must of course be governed by the size of the farm and the acounts one would wish to open.

Part Four



"Illustration is the basis of successful teaching."—Horace Mann.



THE ILLUSTRATION

- 33. To better illustrate how the books are first opened or begun, let us imagine some person, say one John Fox, wishes to begin a simple set of accounts with his farmstead. Having decided on this, the first thing he must do is to take an inventory and an
- 34. INVENTORY on the farm should be an itemized list of everything used to increase its profits or maintain it. It must include all Live-stock, Feed, Implements, and all products on hand, such as Wheat, Corn. Barley, Rye, Hay, Potatoes, etc., etc., with the quantity and number of each figured at the market price the day it is taken.

This Fox takes and as he has no time for "fuss and feathers" and doesn't want to open a separate account for each product, he includes under the head of "Production" all his live-stock and the produce grown by him. (Refer to 155.)

Under Feed, he enters only that which he has bought, such as Bran, Middlings, Oats, etc.—Had he grown the Oats he would have to enter it under "Production" but whatever he buys to feed must be inventoried as "Feed" and at the prices paid for it.

The inventory having been taken we give it in full as follows:

35.—Inventory of Clovermead Farm, March 31, 1901.

PRODUCTION.

Bay Team Jack and Jim \$	160.00
Bay Mare Queen	75.00
Black Mare Bess	60.00
Chestnut Mare June	175.00
Two Cows at \$35.00	70.00
20 Stock Hogs at \$5.00	100.00
15 Poland China Sows at \$12	180.00
I Berkshire Boar	35.00
100 Shropshire Ewes at \$4.00	400.00
1 Shropshire Ram	50.00
I Shropshire Ram	30.00
I Shropshire Ram	20.00
913 bushels Corn at 35c	319.55
9 bushels Potatoes at 30c	2.70
111/2 tons Clover Hay at \$6.00	69.00
87 bushels Seed Corn at 60c	52.20

FEED.

.90 1.87 14.25 8.84
25 86
60.00 39.00 120.00 80.09

Amount up......\$ 313 00

Brought up \$ One Adjustable Harrow. One Roller Two Plows at \$15.00. One Cultivator, "Planet Jr.". One Weeder One Corn Planter One Grain Drill One Mower One Cahoon Seeder One Tedder One Tedder One Hay Rake One Hay Rake One Hay & Stock Rack. Two Sets Harness at \$36.00. One Set Light Harness Also Axes, Forks, Log Chains, Three Horse Eveners, Wheel-barrow, and other miscellaneous tools about the place.	313.00 12.00 19.00 30.00 40.00 12.00 27.00 75.00 40.00 3.00 22.00 5.00 20.00 12.00 72.00 20.00	Company Comp
\$	732.00	Total

36. INVENTORY VALUATION.—As we have already stated Fox values his live-stock at what it would bring, if sold the day he takes his inventory and this is also true of the produce he has grown; but the Feed he must figure at what it cost him. From his implements he deducts 25 per cent, for "wear and tear" of five years usage. As the Binder and Corn Harvester were bought in 1900 he only deducts 5 per cent, from them—both practically being as good as new. Some manufacturers deduct 10 per cent annually for the depreciation of their machinery but when good care is taken of farm implements there is scarcely need for such a deduction. The owner must of course decide for himself what the depreciation amounts to.

37. STATEMENT OF RESOURCES AND LIABILITIES.— Fox now has his inventory taken. He knows what he has on his farm and that if sold today it would amount to \$2,163.31. However, before he can begin his books he must know not only this; but the exact amount of everything else he owns, what he owes and also what is owing him. The easiest way to do this, is to make a statement of his Resources (what he has) and Liabilities (what he owes. To get at this, his farm known as "Clovermead" consisting of 120 acres cost him \$80.00 an acre. He still owes on it \$2,000.00 which is in four notes of \$500.00 each, payable annually with interest at 6 per cent. These notes are secured by Mortgage, and are held by

a local bank—the First National. He has also \$413.00 cash on hand and a note of \$70.00 in his favor which is due July 15, 1901.

- 38. Itemizing the above, he places under "Resources" (1) the cash value of his farm. (2) Production (see inventory) which represents his live-stock and the products of his farm on hand at this time. (3) Implements (see inventory). (4) "Feed" (see inventory) and by "Feed" he means what he has had to buy—not that which he has grown. (5) Bills Receivable (notes owing him) and (6) the Cash he has on hand. These items are all "Resources" because if necessary he could sell them for the amount set aside each and thus realize that much cash for them—hence, a resource.
- 39. Under "Liabilities," he places Bills Payable (notes he owes). To better understand this, let us set down these items and amounts under their respective heads, so that it will be perfectly clear.

RESOURCES.		LIABILITIES.
 (2) Production (Inventory) (3) Implements (Inventory) (4) Feed (Inventory) (5) Bill Receivable (Notes owing him (6) Cash (Money on hand) 	25 86 70 00 413 00	Bills Payable (Notes he \$ 2000,00 Net Worth 10246 31
	\$12246 31	\$12246 31

- 40. Now, in looking at the statement above you will see one item under "Liabilities" about which nothing has yet been said. It is Net Worth, and is simply this:—Fox's total Resources amount to \$12,246.31. Taking from it the total amount of his debts (\$2,000.00) there remains the difference of \$10,246.31, or his Net Worth. The foregoing is what Fox must know before he can open his Ledger. It is what you must also know before you can open an account with your farmstead intelligently.
- 41. For must next make the opening entries in his book of record and as he is a practical farmer, he wants his accounts to

be as simple as can be and yet be accurate. With this in view, he decides to have as few accounts in his Ledger as possible—to use but one book of record—setting aside the first six pages for the inventory, the next forty-eight pages for the Cash account for the year, and the balance of the book for his accounts in the Ledger proper. But before any accounts or entries can be made in the Ledger, they must appear on the Cash Book and the

42. CASH BOOK in its original form was simply the cash account. It was debited for the eash received and credited for all cash paid out—the difference between the debit and credit sides showing exact amount of cash on hand. But on the farm the Cash Book must answer for a Day Book or Journal as well, and all transactions appear in it. As explained before, in double-entry bookkeeping all accounts have two sides—a debit and a credit. The left-hand side is the debit side and the right-hand is always the credit side. Remember, then, that he following rules are absolute for the Cash Book.

LEFT-HAND OR DEBIT SIDE.
In this side enter all cash you receive.

RIGHT-HAND OR CREDIT SIDE
On this side enter all cash you pay
out.

43. Now the sides of the blank book that you are going to use as a Farm Ledger, are ruled exactly alike and you will see by referring to the example below that the first column is for the date, the second for the page of the Ledger to which the entry must be posted. The third is for explanation in which you should write a complete history of the transaction at the time it takes place. This should always be writen out fully so that if at any time later a question arise as to the validity of an account, the details given in this column will remove all doubt as to what it was, when it took place, etc. The Dollars and Cents column at the extreme right of each page are those in which you set down the amount of the transaction. The correct ruling for a Farm Ledger is shown below, which note:

_			
THIS	THIS	THIS THE EXPLANATION COLUMN	DOLLARS CENTS
FOR	SPACE		
THE	FOR		
DATE	LEDGER		
	PAGE		

Fox is now ready to make his first entry and the

- 44. FIRST ENTRY is to give the owner (Fox) credit for his investment. This is always the first entry when the books are opened. We find his investment as follows: The statement of his Resources and Liabilities shows his net worth to be \$10,246.31 of which \$413.00 is in cash (money on hand). By deducting his cash on hand from his Net Worth we have \$9,833.31 which represents the net cash value of his Farm, Production, Feed, Implements and Bills Receivable. Therefore, we credit J. Fox (or the owner) by entering on the debit side of the Cash Book \$9,833.31, the net cash value of his investment and the \$413.00 cash on hand (Refer to Plate 8, item da). Also turn to paragraph 112.
- **45**. THE SECOND ENTRY is to credit Bills Payable for \$2,000.00, the amount of notes Fox is owing to the First National Bank. (Refer to Plate 8, item db.) Also refer to paragraph 138.

You are wondering why we Credit Fox and Bills Payable, when we enter these items on the debit side of the Cash Book. The reason is this: The Cash Book is the cash account. We charge (debit) it for all cash we receive and credit it for all we pay out. But the Cash Book on the farm must take the place of the Journal and when we open (begin) the books, we must of course credit Fox (the owner) for the amount of money he has invested. He now has \$9.833.31 in land, live-stock, implements and \$413.00 in eash, all of which he is using in his business of farming. He must open an account in the Ledger that will represent his interest in his business. Hence, he must be credited for the amount invested and the cash he is using.

46. WE NEXT DEBIT the following accounts with the amount of each as shown by the inventory. Clovermead Farm (Plate 9, item ca. and refer to 118), Production (Plate 9, item cb. and refer to 156), Implements (Plate 9, item cc. and refer to 172), Feed (Plate 9, item cd. and refer to 167), Bills Receivable (Plate 9, item ce. and refer to 144). These items are those that Fox has his money invested in. And as we have previously learned that there must be a debit for every credit, we debit each for the amount invested, because we have given Fox credit for them. If they

have been entered correctly the Cash Book should now balance as follows:

DEBIT SIDE		CREDIT SI	DE.
Clovermead Farm Production (Inventory) Imp'ements (Inventory) Feed (Inventory) Bills Receivable Balance	\$ 9600 00 1398 45 739 00 25 86 70 00 413 00	J. Fox—Investment J. Fox—Cash Bills Payable	\$ 9833 31 413 00 2000 00
	\$12246 31		\$12246 31

47. Now that Fox has his books begun, somebody or something must be debited for everything brought on the farm, and somebody or something credited for all that is sold or taken from the farm. By doing this he will know at any time the exact amount of each he has on hand and the true condition of every account he has in the Ledger.

NOTE:—For ready reference each entry on the Debit side of all accounts in both Cash Book and Ledger is indicated by the letter "d" and follow each other in alphabetical order, thus: The entry giving Fox credit for his investment is Plate 8, item da., and that of Bills Payable is Plate 8, item db. The entries on the Credit side are indicated by using the letter "C" to designate the credit side as Clovermead Farm: Plate 9, item ca. Production, Plate 9, item cb., ctc., ctc.

ERRATA

On page 50 the matter illustrating how the Cash Book balanced when Fox made his opening entries, was, through error, transposed, and should read as follows:

DEBIT SIDE.		CREDIT SIDI	Ε
J. Fox—Investment J. Fox—Cash Bills Payable	\$ 983331 413 00 2000 00	Clovermead Farm Production (Inventory) Implements (Inventory) Feed (Inventory) Bills Receivable Balance	\$ 9600 00 1398 45 739 00 25 86 70 00 413 00
	\$12246 31		\$12246 31

	2	7_	April 1901 Cash	Ül	ete 8	
da	_/	61	J- Fox Investment 9833.31			
-		-	(1) Cash 413,00		10246	3/
db	/	65	Bills Payable First Natt Bank		2000	00
-		-	Noti /2/1806 lue 12/02 5000-			
-			11 11 1/2/04 500	1		
			1 " " 1/2/05 500°	1		
			Sarm. Interest 6%			
	a	_	/	-		
de .	8	69	V 4/10 W George From O CHA		15	00
			,			
dd .	9	69	Production 12 bu Fro Com, Dr.	el .	12	00
			Wabash Irl	Tr.A.		
df .				"	12273	31

TRANSACTIONS FOR APRIL, 1901.

Having opened the Cash Book by entering the items shown in his statement of Resources and Liabilities in the preceding chapter, the transactions common to the rotation practiced by Fox follows.

APRIL 8.

He received a money-order of \$15.00 from Wm. George, of Troy, Ohio. for 15 bushels of Seed Corn. Freight C. H & D. R. R.

48. It isn't practical to open accounts with each individual who may buy seed or other products from the farm, so Fox credits all sales to Production, and will open an account in the Ledger under that head. Refer to Plate 8, item dc., and note that full particulars of the transaction are given. This entry should be made immediately after the order is received. Then when he fills and ships it, he checks it, thus: 4-10, as shown on the plate. Note that the date the order is received is in first column, and the full explanation in third column, with the amount in the dollars and cents column. The figures 69 in second column is the Ledger

	The Office of the Contract of	te	9 April 1901 Cash	CA
:		10	Governead Farm, Inventory	01
ca		6 1		960000
cb .		68	Production "	139843
cc.		74	Implements "	73900
cd.	/	72	Feed "	2586
CO	/	66	Bills Receivable IN Wood note	7000
			7/15/1900 Me year	
'			Interest 6 %	
•			ericapi & 70	
	25	80	Labor Ed Wise 12 days @ 125	1500
,		00	Balance	
* cg	30		13 arance	42500
ch				1/2223134
CII	==			1122/331

page to which the entry is posted, and in this book, will mean the number of the Plate. In actual bookkeeping this second column of the Cash Book is used for the Ledger page.

APRIL 9.

- J. Green, of Huntington, Ind., wants 12 bushels of Seed Corn shipped by Wabash freight and encloses a draft for \$12.00 to pay for it.
- 49. This transaction —item dd—is the same as item dc which immediately precedes it. Fox must debit Cash for all money received whether it is in currency, post-office or express money orders, drafts or checks. Always mention in what form it is received.

APRIL 25.

He pays Ed. Wise \$15.00 for 12 days labor at \$1.25.

50. To open an account with each person one would have

NOTE:—A Star * when found before an entry on either Cash Book or Ledger (see plate above item * cg) indicates that such entry should be made in red ink. For reason why refer to paragraph 10.

to have as extra help on the farm involves too much detail, so Fox changes "Labor" for the amount of this transaction, because he wants to know what he pays for help during the year, and therefore, must open an account for "Labor" in the Ledger to which all money paid for help should be charged. Refer to Plate 9, item cf. Refer to 183.

APRIL 30.

He balances his cash account for April and finds \$425.00 on hand.

- 51. It is now the end of the month and he balances his eash. Balancing the cash is simply footing the two sides of the account and the difference between them should be exactly what you have on hand. The difference for April, Fox finds is \$425.00, which is the amount he has on hand. He now closes the account for April by writing in red ink:—the date, the word Balance, and the amount \$425.00 on the credit side—see item eg. He then rules the closing lines in red ink and writes between them in black ink the totals \$12,273.31. (See Plate 8 and 9, item df and ch.)
- 52. WHEN CASH IS OVER OR SHORT.—Every one makes mistakes and should one occur, such as an error in making change or in paying an account and omitting to charge it, and you cannot find it after exhausting every effort, the Cash Book can be made to balance as follows: If your cash is over—having more than you should as shown by the Cash Book, credit this difference to the Production account by writing on the debit side of the Cash Book "Production—Cash Over" which makes it balance. If short—if you have less cash than you should have according to the Cash Book, charge it to yourself, writing on the credit side of the Cash Book, "J. Fox—Cash short" for the amount of difference. In case you locate the error later, debit or credit the difference to the proper account and debit or credit yourself or Production as it may have been entered at the time you could not locate the error.
- 53. POSTING THE CASH BOOK.—Every entry appearing in the Cash Book must be posted or transferred to some account in the Ledger. The second column is used to enter the page of

the Ledger to which the entry is transferred. On Plate 8, item da, you will note the Ledger page is 61. Turn to Plate 61, item da, and study the entry, Observe that in posting, items entered on the debit side of the Cash Book are entered on the credit side of the Ledger. The page of the Cash Book from which the entry is posted, is put in the fourth column of the Ledger. Refer to item db which is posted to Plate 65, items dc and dd are posted to Plate 69. Follow these entries from the time the transaction occurs until they are completed, ie; posted to their proper accounts in the Ledger.

The entries on the credit side of the Cash Book are all posted to the debit side of the Ledger. Fox has opened accounts with Clovernead Farm. Production, Implements, Feed, Bills Receivable and Labor. Refer to each item and compare the entry on Cash Book with Ledger entry. You will note the entries are complete in the Cash Book. They need not be so full in the Ledger. The examples given show all that is necessary.

- 54. The Cash Book must be posted at the end of the month, if it has not been before, and a trial balance taken. This must be done at the end of every month. We take it to see that the books are in balance—that the entries in the Cash Book have been posted correctly.
- **55.** NOTE:—In posting observe the following order: (1) the amount, (2) the date, (3) the page of the Cash Book from which the item is transferred.

Before you begin to post your Cash Book write in the second column, the pages of the Ledger to which the entries are to be posted. Then check each item as soon as you have posted it. It's a good plan to finish posting the debit side before you begin on the credit side—you're not so liable to post the entries to the wrong side of the account.

56. TRIAL BALANCE.—Now comes the trial balance. For has gone through the month and still be doesn't know whether his books "balance" or not. A trial balance is taken once a month to see if all entries were made correctly, that is, if the debit side of the Ledger equals the credit. No set of books or system of ac-

counts is worth anything to any business unless there is some check on them that will prove their correctness. That is why a trial balance is necessary, and as accuracy is the first essential in accounts. For takes a trial balance, and this is what he finds.

Dr. TRIA		L BAI	Al	NC	CE, APR	IL,	1901.	Cr.	
	СВ	Cash	\$ 425	00		Plate	61	J. Fox	\$10246 31
Plate	62	Clovermead	9600	00	1	* 6	65	Bills Payable	2000 00
4.6	66	Bills Rec'vable	70	00					
44	68	Production	1371	45					
44	72	Feed	25	86					
***	74	Implements	739	00					
4.6	80	Labor	15	00					
			\$12246	31					\$12246 31

His Ledger is in balance. That is the footings of the debit and credit sides equal each other. You will note he first enters on the debit side of the trial balance the amount of Cash on hand at the close of the last day of the month. Then taking the Ledger he goes through it, entering on the debit side of the trial balance all amounts found on the debit side of the Ledger, and on the credit side of the trial balance all amounts found on the credit side of the Ledger. This is always the case unless an account has entries on both the debit and credit side, and then, you find the difference between the two sides. For instance, this month the debit side of the Production account (Plate 68) is \$1,398.45 and the total of the credit side at this time is \$27.00 (Plate 69). The difference the two sides is \$1.371.45 which he sets down in the explanation column on the debit side of the Ledger in pencil. This, then, is the amount taken in the trial balance. Remember, when an account has entries on both the debit and credit sides, to take the difference between the sums total, and the amount the greater exceeds the smaller is the amount carried to the trial balance.

57. TO LOCATE ERRORS IN A TRIAL BALANCE.—If the debit and credit sides of a trial balance do not exactly agree the books are not in balance and the difference, no matter how small, must be found. If they don't agree proceed as follows: First.—The footing of the balance should be verified.

Second.—From the first account in the Ledger until the last, the addition and subtraction of each account should be carefully gone over.

Third.—Examine each entry and see whether or not a debit has been made for every credit, and for every credit a debit for a like amount.

Fourth.—If any accounts have been balanced and carried forward to a new page, see if the amounts carrier are correct.

Finally, if the difference still remains, nothing can be done except to go over the entire work for the month and continue to do so until the error is found, for be it known, the trial balance is simply a copy of the accounts in the Ledger, and if the entries have been made properly the footing of the debit and credit sides will be exactly alike.

-	2	May 1901 Cash	Plate 12
da	/	Balance!	42500
-			
-			
			~
db:			142500

TRANSACTIONS FOR MAY, 1901.

MAY L

Cash on hand \$425.00.

58. The amount of cash on hand at the beginning of the month is entered in black ink as shown in Plate 12, item da.

MAY 2.

He sends J. M. Whiton, Wakeman, O., New York draft for \$16.00 for 8 bu. White Mammoth potatoes for seed. The bank charges him 10 cents for draft.

59. Refer to Plate 13, item ca for the proper entry to make for this transaction. As to the reason for charging this to Expense, refer to the matter relating to Expense which follows plate 70. Note that he includes the cost of the draft in the entry.

MAY 3.

He buys 2 ton Middlings at \$22.00 and a barrel of salt \$1.50.

60. See Plate 13, item cb. Fox wants to know how much Feed he buys during the year so he opens an account with it. That is also the reason he inventoried the Feed on hand which he had bought previous to April 1st. Read explanatory matter after Plate 72, regarding this account.

MAY 5.

He has one thousand each of Envelopes (\$2.50) and Letter Heads (\$3.75) printed.

61. On every farm there are certain articles which have to

:	<u>(</u>	late	13 May 1901 (ash	G
ca.	2	70	Expense 8 h White Mammoth Serd potatoes @ 200/600	1610
			Draft 10	
cb.	3	72	Feed 2 tong Middlings 46°0 150	4750
cc .	5			615
		<i>'</i>	Expense 1m Emolopes 7.50 1m Leller Heads 3.75	
ca.	10	74	Implements. Orgo Sheep Shearing Man	ch. 1500
ce	25	70	Expense Stattion France to Eli Jones, Bros V Zuce	4000
*af	3,			
cg	31		Balance	142500

be bought to be used in the maintainance and general business of the farmstead. All these incidental outlays should be charged to Expense. It is neither desirable or necessary to open more accounts in the Ledger than will show the results of the management. Too many accounts require needless writing and detail. This item of stationary is Expense. Refer to Plate 13, item cc. Refer to 162.

MAY 7.

He has had so much trouble to get competent help on the farm, that he makes contract with Ed. Wise, who has been working for him off and on for some time, to work by the year at \$300.00. Wise to board all the extra halp employed on the farm, and in addition to the wages agreed on, to have truck patch, pasture for cow, and house rent free of charge. Contract dated May 1st.

62. No entry for above—simply a memoranda. He files the contract—refer to (8). All money paid to Wise will be charged to him in the future and not to Labor. Read matter following Plate 78.

MAY 10.

He buys a Chicago Sheep Shearing Machine-\$15.00.

63 He has already opened an account with Implements.

All farm machinery bought must, of course, be charged to that account. (See Plate 13, item ed.) Refer to 173.

He pays Eli Jones \$40.00 for Stallion Services.

64. This is charged to Expense for the same reason that item ca was. For entry see item ce, Plate 13. Refer to 163.

MAY 30.

He balances his cash for May-\$300.15 on hand.

The difference between the sums total of the two sides of the Cash Book is \$300.15. That is what he has on hand so he enters it in red ink (Plate 13, item of) rules the closing lines and enters the footings of the two sides in black ink between them, just as he did when closing the April cash.

The posting done he must again take a Trial balance to see whether or not his books are in balance. This he does and it follows:

Dr.		TRIAL BALANCE, MAY, 1901.						
	СВ	Cash	\$ 300 15	Plate	61	J. Fox	\$10246 31	
Plate	62	Clovermead	9600 00		65	Bills Payable	2000 00	
6 6	66	Bills Rec'vable	70 00					
**	68	Production	1371 45					
* 4	70	Expense	62 35					
8.0	72	Feed	73 36					
0.6	74	Implements	754 00					
	80	Labor	15 00				F	
							10	
			\$12246 31				\$12246 31	

65. Observe that the Trial Balance is simply the footings of the various accounts in the Ledger except where there have been entries on both the debit and credit sides on an account, and then, the difference between the two sides only is entered in the Trial Balance. Refer to the Production account, Plate 68. Entries have been made on both sides of this account and as the debit side is the greater the difference \$1.371.45 is what is entered on the debit side of the Trial Balance.

Transactions for June, 1901

	dr	June 1901 (Ush	Pla	Pete 16
da -	/	Balance		30015
-	2 69	Production Les 1000 Michment Winorge From O Claim	0	1510
_		made CHOD loday		
de 🗀	5 69	Production Wood 726 lbs @16	4	116.16
dd -	724 69	Y .		24840
-	14 69	Production Hogs 20 av 230/hs		740 70
-				
-				
-		/		
-				
-				
-				6
de :				67981

TRANSACTIONS FOR JUNE, 1901.

JUNE 1.

Cash on hand \$300.15.

66. Immediately after the eash is balanced for the month you must enter amount on hand as shown by item da, Plate 16. This is done every time the cash is balanced—daily, weekly or monthly. If many transactions occur it is best to balance daily, or weekly at the latest, where but few take place, once a month will answer as shown in this illustration.

JUNE 2.

Wm. George, of Troy, Ohio, to whom Fox shipped Seed Corn on April 10th, writes that it hasn't arrived—that it's now too late—he can't accept, and wants his money refunded. Although a shipper's responsibility ceases when goods are delivered to R. R. Co., he refunds the money (\$15.00) and makes cleaim to the C., II. & D. R. R. for the amount lost plus the expense of draft.

67. Rather than autagonize a customer Fox decides to col-

	Ol.	ole 1	17 June 1901 Cash		6
ca	2	68		<i></i>	15 do
			Com 4/10/01 CHTDRR Refunded Wome 16 orge		
cb	2	70	Expense Draft to George		10
ce.	V	86	CHIDRR Joss of Shipment as ab	ne	1510
cd	8	70	Expense Thoung 60 Repairs on Mower 3.00	_	360
ce	22	80			1200
,			Labor Sam Petter Hdays 150 600 John Dye 4 " " 600		
cf	24	84	Faxes YInsurance June Faxes		3264
cg	28	78	EdNise In account		2000
*eh	30		Balance	}	58137

lect the amount of this shipment from the R. R. Co., himself. First.—He has no account with George, so when he sends draft to George for the amount of loss, he must debit the account to which the sale was credited, to Production. (See Plate 17, itemca.) Second.—The draft costs 10 cents which he charges to Expense. (Plate 17, item cb.) Third.—Fox is now out the Seed Corn and the expense of draft; so he charges the C. H. & D. R. R. with \$15.10, the amount he is short by the transaction. Plate 17, item cc.) Fourth.—In double entry there must be a debit for every credit, and having debited the C., H. & D. B. R. with \$15.10, he must also credit Production for the same amount. (Plate 16, item db.) In making claims to Railroads they insist on the original Bill of Lading in total losses and both the Bill of Lading and Expense Bill (Freight receipt) where partial loss is sustained. To make claim for loss, such as described in transaction above, the follow-

ing is necessary: (1) Copy of Invoice to George. (2) Original Bill of Lading. (3) attach (1) and (2) to an invoice made out in name of R. R. These should be given to the local agent. But R. R's. move slowly in paying claims. After a reasonable length of time it is well to stir them up at intervals, and let them know you are looking after your end—are a business farmer and know what you're about. Refer to 197 and 199.

JUNE 8

He sells his wool-726 lbs., at 16c. Pays 6oc for "re-setting" two shoes on Queen, and \$3.00 for repairs on Mower.

68. First.—Fox doesn't want accounts opened with every thing he grows—too much detail. His sales are all entered to the credit of his Production account, hence, the Wool sold above is entered as shown on Plate 16, item dc. See 158.

Second.—The inevitable Expense again. But his horses must be shod, and the Clover is coming on fast. The Mower is now ready. Both charged to Expense. (Plate 17, item cd.) See 161 and 163.

JUNE 22.

He pays John Dye and Sam Petit each \$6.00 for four days' labor.

69. Labor, too, is quite an item and he wants to know how much it costs him for the year. All extra help he employs he charges to Labor account. For entry see Plate 17, item ce. Refer to 183.

JUNE 24.

He sells 20 Hogs, averaging 230 lbs. each, at \$5.40 and pays his June taxes—\$32.64.

70. First.—As everything Fox sells off the farm is credited to Production, the proceeds for the Hogs is credited to that account. (Plate 16, item dd.) Second.—He opens an acount for Taxes and Insurance. (Plate 17, item cf. Refer to 193.

JUNE 28.

Ed. Wise draws \$20.00 on account.

71. Although this item is for Labor, yet, Wise is hired by the year and wants to draw his money as he needs it. This necessitates opening an account with Wise, and all money drawn by him must be charged to him. (Plate 17, item eg.) Refer to 177 and 178.

JUNE 30.

He balanees his eash-\$581.37, on hand,

The cash on hand in \$581.37 and as that agrees with the balance shown by the Cash Book he rules the closing lines as he did in April. (See Plates 16 and 17, items de, ch and ci.)

HOW TO KEEP FARM ACCOUNTS.

Dr.		TRIAL BALANCE, JUNE, 1901.							
	СВ	Cash	\$ 581 37	Plate	61	J. Fox	\$10246 31		
Plate	62	Clovermead	9600 00	46	65	Bills Payable	2000 00		
66	66	Bills Rec'vable	70 00						
44	68	Production	1006 79						
64	70	Expense	66 05						
a 6	72	Feed	73 36						
44	74	Implements	754 00						
66	78	Wise	20[00						
6.6	80	Labor	27 00						
66	84	Taxes	32 64						
46	86	C. H. & D. Ry.	15 10						
			1 						
	}		\$12246 31			1	\$12246 31		

Trial balance for June is shown above.

;	2	^	July 1901 (ash	Plate 20
da			Balance	58137
db.	15	67	Bills Receivable Noos Note	7000
de	15	83	Enterest On Wood note	420
df:				655 57

TRANSACTIONS FOR JULY, 1901.

JULY 1.

Cash on hand \$581.37.

Whenever the cash account is balanced—whether daily, weekly or monthly the first entry after balancing is to debit eash for the amount on hand. (Plate 20, item da.)

JUIY 15.

Wm. Wood pays his note of \$70.00 due today with interest at 6%.

72. All notes we hold given to us in settlement for money loaned or in payment of products sold are debited to Bills Receivable. Wood pays his note today with interest. We now credit Bills Receivable for the face of the note as shown on Plate 20, item db. (See 143 and 147.)

We must also credit the interest, therefore, open an account with Interest and credit it as shown on Plate 20, item dc. (Look up 186 and 189.)

JULY 20.

He sends the Breeder's Gazette \$6.00 and the National Stockman \$5.20 to pay for his advertisement of Seed Corn. The money-order cost him 16 cents.

73. As the amount Fox pays for advertising is small he doesn't open an account with it but charges it to Expense. See Plate 21, item ca. Refer to 161.

JULY 21.

He accepts the Stock Scale put in for him by E. Thomas and pays \$65.00.

74. Although scales might be considered under the head of Building and Improvements, yet, after putting them in they are

,	Osto	te	21 July 1901 Cash	a
ca	20	70	Expense Asortising Sus Com	//36
1			Att Stockman 520	
1			Money Order 16	
cb	2.2	70	Expense Hock Scales & Thomas	6500
ee ,	28	12	Feed Pats 100 m @ 32 4	3200
a) . 1	. 2 .			57(-12.4)
*ea	.31		Bálance	65557

a part of the farmstead's equipment as much as are fences or sheds. Rather than charge to Improvements and inventory them from year to year, Fox prefers, as they are a fixture, to charge them at once to Expense. (Plate 21, item cb.) Read 129.

JULY 28.

He buys 100 bushels of Oats at 32c.

75. Fox doesn't grow any Oats. He buys them to feed and so charges to Feed as he wants to know how much he pays for it during the year. (Plate 21, item cc.) Refer to 168.

JULY 31.

Cash balance today shows \$547.21 on hand.

Refer to April, May and June closing of cash accounts. (Plate 21, item cd.)

Dr.		TRIAL BALANCE, JULY, 1901.								
	СВ	Cash	\$ 547	21		Plate	61	J. Fox	\$10246	31
Plate	62	Clovermead	9600	00		46	65	Bills Payable	2000	00
64	68	Production	1006	79		66	83	Interest	4	20
66	70	Expense	[[42	41						1
66	72	Feed	105	36						
64	74	Implements	754	00						
6+	78	Wise	20	00						
"	8o	Labor	27	00						
44	84	Taxes	32	64						
66	86	C. H. & D. Ry.	15	10						
	1		\$12250	51			1		\$12250	51

If care is used when posting the Cash Book and footing the different accounts in the Ledger no great trouble need be found in taking the Trial Balance. Note the Bills Receivable account doesn't appear in this month's balance. That was paid and as the account balanced, is now closed.

Transactions for August, 1901

	2	8	August 1901 ash	Olate 24
da	_/		Balance	54721
db	30	69	Croduction Wheat 800 bn @ 80 4	64000
•				
,				
de				118721
de.				11/8721

TRANSACTION FOR AUGUST, 1901.

AUGUST 1.

Cash on hand \$547.21.

Refer to previous months. (Plate 24, item da.)

AUGUST 3.

He gives Ed. Wise \$10.00 on account.

See Plate 25, item ca. Refer to 177 and 178.

AUGUST 15

The roads are good and he has time, so he puts in the coal needed for winter—
10 tons, at \$5.75.

76. All money drawn for personal use should be charged to Fox. He buys the coal, now that he can put it in for winter, and charges the amount it cost to his (Fox) personal acount. (Plate 25, item cb.) See 110.

AUGUST 23.

He pays Joe Morgan \$24.00 for threshing 800 bushels Wheat, at 3c.

77. Fox charges his threshing bill to Expense because at the end of the year by keeping his Production account distinct it shows at the close just what he annual sales from the farmstead amounts to. (Plate 25, item cc.) Refer to 161 and 168.

AUGUST 28.

He buys 100 lbs. Linseed Meal at \$27.00 a ton, and a Keg of Nails, at \$2.70.

78. First.—He charges Linseed Meal to Feed. (Plate 25, item ed.) See 168.

	O.	late	25 August 1901 (ash	(The state of the s
ca	3	78	Ed Wise On account		1000
cb.	15	60	Jox Coal 10 tens @ 575		5750
cc	23	70	Expense Threshing 800 bu Whea	t	2400
cd	28	72	Feed Lingued Meal 100 lhs @		/ 35
ce.	2-8	70	Exphense Mails one Keg		270
*cf	31		Bulance	*	109166

Second.—The nails to Expense.. (Plate 25, item ce.) Refer to 162,

AUGUST 30.

He sells 800 bushels of Wheat at 80c.

79. All products sold—no matter what, he credits to Production. (Plate 24, item db.) Refer to 158.

AUGUST 31.

He balances his cash-\$1,091.66 on hand.

Refer to April and May closing. The entry, (Plate 25, item cf.)

D	r.	TRIAL	BALA	NC	E, AUGUS	ST, 1	901.	Cr.	
	СВ	Cash	\$ 1091	66	Plate	61	J. Fox	\$10188	81
Plate	62	Clovermead	9600	00		65	Bills Payable	2000	00
44	68	Production	366	79	66	83	Interest	4	20
44	70	Expense	169	11					
44	72	Feed	106	71					
44	74	Implements	754	00					
46	78	Wise	30	00					
44	80	Labor	27	00					
s é	84	Taxes	32	64					
	86	C. H. & D. Ry.		10					
			\$12193	OI			1	\$12193	01

	\propto	Br	September 1901 Cash	Plate 28
da			Balance	109166
•				
•				
db.			/	109166

TRANSACTIONS FOR SEPTEMBER, 1901.

SEPTEMBER 1.

Cash on hand \$1,091.66.

For entry see Plate 28, item da.

SEPTEMBER 5.

He buys 21/2 tons Fertilizer at \$18.00.

80. Expense. (Plate 29, item ca.) See 162.

SEPTEMBER 7.

He sends draft to Geo. E. Scott, Mr. Pleasant, Ohio, for 37½ bushels Fultz wheat for seed at \$1.00, F. O. B. Bank charges 10c for draft.

S1. This transaction charged to Expense. (Plate 29, item ca.) Refer to 155 and 162.

SEPTEMBER 8.

Two tons of Middlings cost \$24.00 a ton.

82. Feed. (Plate 29, item ce.) Refer to 168.

	<u> Ala</u>	teo	og September 1901 Cash	a
ca	5	70	Expense Fertilizer 24 tono @ 1800	4500
eb	7	70	Expense FersWheat 371/2 h, 010037	3760
			Gro Soft mr Cleasant O	
cc	8	72	Feed Middlings Itoms @ 2400	4800
cd	10	60	Joox Cy to Wife	2000
ce	18	70	Expense Freight on See SW hear	256
c f	20		Vekense Smothy Deed 4 la @ 202 Phillips Gard Toledo O	800
			nations over & Overs (11
			Labor John Betts 10 days @120	
*ch	30		Balance	109166

SEPTEMBER 10.

He gave his wife \$20.00.

83. A personal matter with Fox, and charged to his personal (J. Fox) account. (Plate 29, item cd.) Refer to 110.

SEPTEMBER 18.

Freight on Seed Wheat costs \$2.56.

84. Expense. (Plate 29, item ce.) Refer to 155 and 162.

SEPTEMBER 20.

He buys 4 bushels of Timothy Seed of the Phillips Seed Co., Toledo, Ohio, for which he pays \$8.00.

85. Expense. (Plate 29, item cf.) Refer to 155 and 162.

SEPTEMBER 28.

He pays John Betts \$12.50 for ten days' labor.

Labor. (Plate 29, item cg.) See 183.

SEPTEMBER 30.

His cash on hand amounts to \$918.00.

He balances his cash for the month. (Plate 29, item ch.)

D	τ.	TRIAL	BALANCE,	SEPTEN	BE:	R, 1901.	Cr.
	СВ	Cash	\$ 91800	Plate	61	John Fox	\$10168 81
Plate	62	Clovermead	9600 00	6 t	65	Bills Payable	2000 00
4.6	68	Production	366 79	4.6	83	Interest	4 20
44	70	Expense	262 27				
+4	72	Feed	15471		. [
**	74	Implements	754 00				
**	78	Wise	30 00				
• •	80	Labor	39.50				
4 6	84	Taxes	32 64				
- 4	86	C. H. & D. Ry.	15 10				
			\$12173 01				\$12173 01

The Trial Balance is again taken and is simply the face of the Ledger. It should be taken every month.

Transactions for October, 1901

	Dr		Dr Actober 1901 ash Plate 32							
da	/		Balance		918	od				
db	15	69	Production Hogo 25 ar 1901/15@52	5	249	38				
de	25	69	Production Polatres 150 hu @45		67	50				
dd.	25	69	Production Potatoes 40 la @ 45	L	18	20				
						#				
de				ı	/252	88				

TRANSACTIONS FOR OCTOBER, 1901.

OCTOBER 1.

Cash on hand \$918.00.

Plate 32, item da.

OCTOBER 3.

He gives Ed. Wise \$10.00 on account.

Plate 33, item ca. Refer 178.

OCTOBER 15.

He sells 25 head of Hogs, which average 195 lbs, for \$5.25.

S6. Production. (Plate 32, item db.) See 158.

OCTOBER 20.

He sells 150 bushels of Potatoes at 45c.

S7. See Plate 32, item dc. See 158.

OCTOBER 25.

He takes 20 hushels of Potatoes for personal use, and also gives Ed Wise 20 bushels, market price 45c.

88. Production should be credited for anything taken for personal use from what is raised on the farm. We credit Production, (Plate 32, item dd,) and debit both Fox and Wise for the number of bushels they take. (See Plate 33, item cb and cc.) Refer to 110 and 179.

OCTOBER 30.

He pays John Betts \$1.25 a day for 15 days' labor.

Labor, (Plate 33, item cd.) See 183.

	O.K	ate	33 October 1901 Cash		a
ca	3	78	Carrise On accer		1000
cb	25	60	John Fox 20 hr Colatoes OH5	4	900
cc	25	78	Es Wise Zobn Cotatoes @45	4	920
cd	30	FO	Labor John Betts 15 days @10	25	1875
*ce	31		Balance		120613
cf				AS	125288

OCTOBER 31.

He balances his cash-\$1206.13.

Plate 33, item' ce.

Dr.		TRIAL	TRIAL BALANCE, OCTOBER, 1901.						
	СВ	Cash	\$ 1206	13		Plate	бі	John Fox	\$1015981
Plate	62	Clovermead	9600	00		44	65	Bills Payable	2000 00
44	68	Production	31	91		44	83	Interest	4 20
+4	70	Expense	262	27					
4.6	72	Feed	154	71					•
66	74	Implements	754	00					
46	78	Ed. Wise	49	00					
44	80	Labor	58	25					
44	84	Taxes	32	64					
+6	86	C. H. & D. Ry.	15	10					
			 \$12164 	10					 \$12164 01

,	25		november 1901 Cash	Pat, 36						
da	/		Balance		120613					
db	15	69	Production Lambo 117 av 48 lhs Oc	-20	63063					
de.	20	69	Production Stopo 34 av 2 2016s @	525	39270					
dd	29.	69	Production Corn 1600 be a 600		96000					
de.			Williams Fro as kas Contr	act						
de				Ş	318946					

TRANSACTION FOR NOVEMBER, 1901.

NOVEMBER I.

Cash on hand \$1,206.13.

Plate 36, item da.

NOVEMBER 15.

He sells 117 lambs, averaging 98 lbs. each, at \$5.50, and buys 500 bushels of corn at 30c.

89. The Lambs credited to Production, (Plate 36, item db.) and the Corn charged to Feed. (Plate 37, item ca.) See 159 and 168.

NOVEMBER 20.

He sells 34 head of Hogs at \$5.25. Average weight 220 lbs.

Production. (See Plate 36, item dc.) See 159.

NOVEMBER 23.

He pays for Husking and Shredding his Corn erop, 2,000 bushels, at 2½ cents a bushel.

90. Expense. (Plate 37, item cb.) Refer to 163.

NOVEMBER 29.

According to contract made in March he sells the Williams Seed Co., of Toledo, his crop of corn for seed at 25 cents a bushel above market price. 1,600 bushels at 60 cents.

From the above we note that Fox has contracted his corn crop at 25 cents a bushel above market price. His crop of 2,000 bushels after sorting left 1,600 bushels of prime seed, which he now delivers. The price, 60 cents, is 25 cents above the market price. Fox feels he can well afford to raise corn by conwact and buy all

	Pla	rte 3	7 November 1901 Cash		Cin	
ca	15	74	Feed Com 500hu @ 304		15000	
cb	23	72	Tepunce Huster Shredder 2000 hin			
			Com. @212		5000	
cc.	20	Fo	Labor CamPettet 10 days @ 12	√` ✓_	2500	
*cd	30		Balance		296446	
ce				*	318946	

he needs to feed at these figures. He credits Production. (See Plate 36, item dd.) Refer to 158.

NOVEMBER 30

He pays John Betts and Sam Pettit each \$12.50 for ten days' labor, and balances his cash—\$2964.46 on hand.

Refer to Plate 37, item cc and cd for above, and look up 183.

Dr.		TRIAL I	BALANCE, NOVEMBER, 190			, 1901.	Cr.	Cr.	
	СВ	Cash	\$ 2964	46	Plate	61	J. Fox	\$10159	81
Plate	62	Clovermead	9600	00	••	65	Bills Payable	2000	00
• •	70	Expense	312	27	46	69	Production	1951	42
**	72	Feed	304	71	66	83	Interest	4	20
**	74	Implements	754	00					
4.0	78	Ed. Wise	49	00					
"	80	Labor	83	25					
66	84	Taxes	32	64			•	-	
46	86	C. H. & D. Ry.	15	10					
			\$14115	43				 \$14115 	43

The Trial Balance is given to show how it varies from month to month. Compare it with those that preced and follow it.

	2	5	December 1901 Cash	0	Pate 4	6
da	/		Balance		2964	46
db,	ی	69	Production Hogo 3an 240lls @5	60	39	60
de	8	69	Production Hogo 3ar 737/hs @.		38.	2.8
dd,	23				50	00
de	23	fg	First Mit Bank CK2		10	00
df					3102	34

TRANSACTIONS FOR DECEMBER, 1901.

DECEMBER 1.

Cash on hand \$2,964.46.

DECEMBER 5.

Ed. Wise wants 3 Hogs to butcher, same to be charged to his account. Weight averages 240 lbs., at \$5.50.

91. This entry is similar to that of October 25th. Wise is charged with the amount (Plate 41, item ca) and Production credited. (Plate 40, item db.) Refer to Examples 88 and 179.

DECEMBER 8.

He butchers 3 Hogs himself. Average weight 232 lbs., at \$5.50.

92. Credited to Production (Plate 40, item dc) and debited to J. Fox (Plate 41, item eb) for the same reason as given under Transaction of October 25th. Refer to 110.

	Ola	Xe 4	41 December 1901 (ash.		Ca
ca	5	128	Edwise 3Hogs On acct		3960
	8	60		\dashv	3828
ec	10		12		475
cd.	15	60	& Fox Wife 5000	_	9700
	10	0 -	frey 4700	$-\parallel$	
			Fred Cuts 200 h, @ 30 +		6000
CI 4	, ,	70	Briders Tarette 200 Hatt		
			Stockinga 100 Ohio Farm	er	
			60 F Farm Sournal 404		
			Thered New yorker 100 Practis	cal	
•	-		Farmer 60 & american		
			Mup Breeder 100 Money	-	
4			Sando 200		
cg	20	88	First Mtt Bank Deposit 4		275000
eh	23	78	EdMise CK+1	_	5000
			\$30x CK#2		1000
ek	21		Balance	ß	4399
C.K.	_			- 1	0/0/04

DECEMBER 10.

He has some shoeing done, \$4.75.

Expense. (Plate 41, item cc.) Refer to 163.

DECEMBER 15.

He gives his wife \$50.00 and takes \$47.00 himself for personal use.

93. Charged to his personal account (Plate 41, item ed.) Refer to 110.

DECEMBER 18.

He buys 200 bushels of Oats, paying 30 cents. Renews his subscription to the Breeders Gazette, (\$2.00) National Stockman, (\$1.00) Ohio Farmer, (60c) Farm Journal (40c), Rural New Yorker (\$1.00) Practical Farmer, (60c) and the American Sheep Breeder (\$1.00) making a total of \$6.60. He pays 12 cents for money-orders, and for postage stamps \$2.00.

94. Oats charged to the Feed account (Plate 41, item ce). Subscriptions to farm papers he charges to Expense (Plate 41, item cf). The money-orders and stamps are also Expense, therefore, he includes it in the same entry. Refer to 161 and 168.

DECEMBER 20.

He begins to think he ought to have a bank account. Doesn't like the idea of having so much money in the house, therefore, he opens an account with the First National of his County Seat by depositing \$2,750.00.

95. Fox charges or debits the bank for the money he deposits today (Plate 41, item cg) and will open an account with the Bank in the Ledger. It is true that many take exception to keeping the bank account in the Ledger, and some accountants characterize it as "old fogyism" but the conditions which govern farm accounting are different than those of commerce. The farmer will find it a great source of satisfaction to have it there-ready to refer to at any time. Further, when the bank returns him his cancelled checks, he can compare those cancelled with those given out and tell at a glance if any have not been presented for payment. more than all, a farm Ledger should show for various reasons. every business transaction of the farmstead for the year. more than likely the owner himself will keep the books—or rather book, and if death should suddenly ensue, the Ledger ought to be kept so as to furnish a guide to those of his family who take-up the management of the farmstead and continue it along prosperous lines. Refer to 212.

DECEMBER 23.

He gives Ed. Wise check for \$50.00, and also writes another for \$10.00 for personal use.

96. He debits Wise for check (Plate 41, item ch) and as this is the first check he has given out, he numbers it No. 1. He has now debited Wise, but as he is going to open an account with the Bank in his Ledger he must also credit the Bank for this check No. 1 which he does in Entry dd. Plate 40. In posting this entry dd to the Bank account (Refer to Plate 89, item dd) he writes in the explanation column Ck. No. 1, so that when comparing the cancelled checks returned by the Bank about the first of the month he can check over the account and see just what checks have been presented for payment. On the stub of his check book he also writes the number so that he can number each check as he makes it without having to refer to the Ledger account to find the number of the last check.

He also charges himself for Check No. 2 which he makes for

HOW TO KEEP FARM ACCOUNTS.

personal use (Plate 41. item ci) and credits the Bank (Plate 40, item de for same.) Refer to 110 and 178.

DECEMBER 31.

Cash balance shows \$43.99.

Dr.		TRIAL	BALANCE,	, DECEMBER, 1901.			Cr.	
	СВ	Cash	\$ 43 99	Plate	61	J. Fox	\$10014 53	
Plate	62	Clovermead	9600 00	66	65	Bills Payable	2000 00	
66	70	Expense	325 74	+ 6	69	Production	2029 30	
"	72	Feed	364 71	6.6	82	Interest	1 20	
44	74	Implements	754 00					
**	78	Wise	138 60					
**	80	Labor	83 25				1 1	
**	84	Taxes	32 64					
4.6	86	C. H. & D. Ry.	15 10					
6.6	88	First Nat. Bk.	2690 00					
			\$1,4048 03		1		\$14048 03	

	2	4	January 1902 (ash	Olate 44
da			Balance	43 99
db	2	89	First Will Bank CK "3	62000
			For Note and Int 50000	
,			on Intge due today 12000	-
de	12	89	First netl Bank CK #4	3000
dd	22	87	CHAORR Check	1510
de	30	89	First Att Bank CK*5	x 3264
df				74173

TRANSACTION FOR JANUARY, 1902.

JANUARY 1.

Cash on hand \$43.99.

Plate 44, item da.

JANUARY 2.

He pays his note of \$500.00 due today, and interest on mortgage held by his bank.

97. First.—Debit Bills Payable. (Plate 45, item ca.) Refer to 137.

Second.—Debit Interest for amount paid on mortgage. (Plate 45, item cb.) Refer to 187.

Third.—Credit the Bank for check No. 3, covering the note due today and interest on mortgage. (Plate 44, item db.) Refer to 213.

JANUARY 12.

He draws \$30.00 from the bank for expenses and attends the annual meeting of the State Board of Agriculture.

Two Entries. Plate 45, item ec, and Plate 44, item dc. Refer to 110 and 213.

JANUARY 22.

The C., H. & D. sends him check of \$15.10 for his claim made in June, 1901, for Seed Corn lost in transit.

The C. H. & D. finally pay him for shipment lost the April previous and as he had opened an account with them, he now credits them. (Plate 44, item dd.) This is equivalent to "Accounts with persons to whom we sell "Produce." See 197.

JANUARY 30.

He pays his December 1901 Taxes, \$32.64, by check, and deposits the check for \$15.10 received from the C., H. & D. to his credit in the Bank.

98. Taxes debited to Taxes and Insurance (Plate 45, item

•	Osla	te 1	45 January 1902 ash	a
ca	2	64	Billo Payable Note 1/102 CK3	50000
cb	2	FZ	Interess On above "	12000
cc	12	60	John Fox CK*4	3000
cd	30	824	Taxes o Insurance Dec Jaxes C1 #5	3264
ce	20	FF	First MIL Bank Depoit ck	1510
*cf	31		Balance	4399
				4
cg				74173

ed). Refer to 194. The C., H & D. check he deposits in the Bank to be credited to his account, therefore, he debits the Bank (Plate 45, item ce) for the amount of the check, \$15.10. Refer to 212.

JANUARY 31. He balances his cash—\$43.99 on hand.

D:	r.	TRIAL	BALANG	BALANCE,		ARY	, 1902.	Cr.
	СВ	Cash	\$ 43 99		Plate	61 l	J. Fox	\$ 9984 53
Plate	62	Clovermead	9600 00		44	65	Bills Payable	1500 00
44	70	Expense	325 74		66	69	Production	2029 30
4.6	72	Feed	364 71					
4.	74	Implements	754 00					
4.4	78	Wise	138 60					
64	80	Labor	83 25					
64	82	Interest	115 80					
46	84.	Taxes	65 28					
+6	88	First Nat. Bk.	2022 46					
	1		\$13513 83					\$13513 83

	2	3	February 1902 ash	Ci	Pate 4	9
da			13 alance		43	19
db	2	F.J	First nell Bank CK#6		100	0
d c	7	fg	20 47		15	0
dd_	2	fa	20 118		45	0
de.	10	fa:	20 , 9		29	-5
df_	15	65	Orlls Panable For Winn Farm		33000	0
			to acres @ 82,50, Mortgage to			
			Just 1211 Bank for un Gears			
_			IN 50 Bank to seceps			
			payment for all or any ba	nt		
			of principal on any			
			interest day after In	41	20	
dg.	77	89	First Mtl Bank CK"/0		250	20
dh.	/				3468	24

TRANSACTIONS FOR FEBRUARY, 1902.

FEBRUARY I.

Cash on hand \$43.99.

FEBRUARY 2.

He gives Ed. Wise check for \$10.00. He has the shoes sharpened and reset on Jack and Jim for which he pays \$1.40 in cash.

Pirst.—Wise charged with check (Plate 49, item ca). See 178. Second.—Bank credited for this check (Plate 48, item db). Refer to 213.

Third.—Shoeing is Expense and paid in cash (Plate 48, item ch). Refer to 163.

FEBRUARY 7.

He buys a Bob Sled, \$15.00, also buys a ton each of Bran, \$21.00, and Middlings, \$24.00, giving check for same. The Bank gives him his cancelled checks for January.

99. First.—Bob Sled charged to Implements (Plate 49, item cc). Refer to 173.

Second.—Bran and Middlings charged to Feed (Plate 49, item cd). See 168.

Third.—Bank is credited for both checks No. 7 and No. 8—given in payment for the Bob Sled and the Feed (Plate 48, items dc and dd). See 213.

	Ol.	ate ,	4g de	bruary 19	10 × C	lish		9	>
ca	2	78	ES Wise	In acc	d	CK# 6		10	00
cb	2	70	Exphense	Those	no	Cy		/	40
cc	7	24	Impleme	nto Bobs	Red.	CKET		15	00
	7	72	Fred	Bran 1 to	m 2/2	"8		45	00
				middling 11	on 240				
ce	10	70	/ /	Clorisee			94	29	25
	15	62		4.4		n 40 ac	~	3300	00
					ning C	8250			
eg .	27	70	Exphense	2000 Til	e 4 mes	L € /2 50	CKTO	25	00
*ch	28	7	Balance					42	
						_			
`									
*									
								g.	
ci .								3468	241
		;							

About Cancelled Checks, see remarks after Plates 88 and 89.

FEBRUARY 10.

41/2 bushels Clover Seed costs \$6.50 a bushel.

100. First.—Expense (plate 49, item ee). Refer to 162. Second.—Credit the Bank for amount of check (Plate 48, item da). See 213.

FEBRUARY 15.

He has long wanted the 40 acres originally a part of Clovermead Farm, and buys it for \$82.50 an acre. The First National Bank loans him the money at 5% on ten years' time, agreeing to accept payment of the whole or any part of principal on any interest day after five years. He secures the Bank by mortgage.

101. Charge Clovermead Farm with the amount of the mortgage given to the Bank (Plate 49, item cf). Refer to 117 and 119.

Second.—Credit Bills Payable for the mortgage (Plate 48, item df). See 139.

FEBRUARY 27.

He pays for 2,000 four-inch tile at \$12.50 a thousand. Check No. 10.

102. First.—Expense (Plate 49, item cg). See 161 and 162. Second.—Credit Bank for check No. 10 (Plate 48, item dg). Refer to 213.

FEBRUARY 28.

Cash balance amounts to \$42.59.

HOW TO KEEP FARM ACCOUNTS.

Dr.		TRIAL	BALA	ANCE, FEBRUARY, 1902			ľ, 1902.	Cr.
	СВ	Cash	\$ 42	59	Plate	61	J. Fox	\$ 9984 53
Plate	62	Clovermead	12900	00	4.6	65	Bills Payable	4800 00
6.6	70	Expense	381	39	64	69	Production	2029 30
11	73	Feed	409	71				
**	74	Implements	769	00				
**	78	E. Wise	148	60				
44	80	Labor	83	25				
	82	Interest	115	80				
4.6	84	Taxes	65	28				
44	88	First Nat. Bk.	1898	21				
			\$16813	83				\$16813 83

Transactions for March, 1902

	<u>Sr</u>		March 1902 ash Plate 52					
da	/		Balance	4259				
db.	2	Fg	First note Bank CK 11	2000				
de	9	89	20 1/2	450				
dd.	20	Fg	Do = 13	2700				
de.	31	19	Ed Mise Mager 11 mos @2500	27500				
df.	31	61	I Fox allavance for years fronces	60000				
dg.			,	96909				

TRANSACTIONS FOR MARCH, 1902.

MARCH I.

Cash on hand \$42.59. The Bank sends him his cancelled checks for February

MARCH 2

He gives Ed. Wise check for \$20.00.

First.—Charge or debit Wise (Plate 53, item ca). See 178. Second.—Credit the Bank for the check (Plate 52, item db). See 213.

MARCH 9.

He buys a pair of rubber boots for himself, \$4.50, and gives check for same.

First.—Debit or charge Fox for the amount of check (Plate 53, item cb). See 110.

Second.—Credit Bank (Plate 52, item dc). See 213.

MARCH 20.

1,000 feet of Lumber cost \$27.00, and he gives check for it.

103. First.—Expense is debited (Plate 53, item cc). See 162. Second.—Bank credited (Plate 52, item dd). Refer to 213.

MARCH 31.

- 104. It is the last day of the year, and, wishing to close the Ledger, he gives Ed. Wise credit for cleven months' labor, as per contract, at \$300.00 a year, and also credits himself with what he thinks is a fair valuation for his services (\$600.00) for the year. He also takes an inventory and balances his cash for the month. Cash on hand, \$42.59.
- 105. If we have a man hired by the year, we open an account with him, and charge him for the money we pay him from time to time. Then, at the end of the year we credit him with his wages for the year, and charge it to labor.

	Ala	te 5.	3 March 1902 ash	C	
сa	V	78	Colvise Praces CK*11		2000
cb	9	60	Stox Rubber Books "12		450
cc	20	70	Exprense 1000 Kr Lumber 4 13		2700
cd	31	80	Labor Erise 11 mos Mages 2759	0	87500
			Stox Oreigen, 6000	2	
*ce	31		Balance		, 42.59
cf.					96909

Fox, wishing to close his books, now credits Wise for the 11 months wages (Plate 52, item de) and also credits himself for what he thinks the farmstead should pay him (Plate 52, item df). The amount credited to Wise (\$275.00) and himself (\$600.00) should now be debited to Labor, and this he does (Plate 53, item cd). Refer to 180 and 114, also 184.

D	г.	TRIAL	BAL	AN	CE, MARCH, 1902.			Cr.	
	СВ	Cash	\$ 42	59	Plate	61	J. Fox	\$10580 03	
Plate	62	Clovermead	12900	00	5.6	65	Bills Payable	4800 00	
6.6	70	Expense	408	39	5.6	69	Production	2029 30	
6.6	72	Feed	409	71		79	Ed. Wise	106 40	
4.6	74	Implements	769	00			274. 77150	100 40	
**	80	Labor	958	25					
44	82	Interest	115	So					
4.4	84	Taxes	65	28					
6.6	88	First Nat. Bk.	1846	71					
			\$17515	73				\$17515 73	

105½. The Cash Book now posted for the year, the Trial Balance is as given above. The books are in balance, and his cash on hand is \$42.59, which will be the first entry on his cash account for April, when he begins his new Ledger for the coming year. For further instructions on what to do at the end of the year, refer to the Chapter on "The End of the Year," which immediately follows the Ledger accounts.



Part Six
THE LEDGER

ST	John Fox	OI.	ate 60
1901			
Aug 15	Coal	25	5750
Eth 10	Nife Co	29	2000
Oct 75	Cotatoes	33	900
Dec 8	Stogs	41	3828
1 15	Wife Cy 5000 Felly Cy 4700	41	9700
1 23	Fill CK	41	1000
1902	U		
Jun 12	Self CH	45	3000
mar 19	"	53	450
* _1 31	ToBalance		1270360
		1/2	1296988
	4	-	

THE PROPRIETORS ACCOUNT.

- 106. This account represents the owners interest in the farm. It shows the amount of his investment in the beginning, the additional investments he makes and what he withdraws. It also shows at the time of closing how much he has gained or lost and his net capital or net insolvency.
- 107. This is true whether there be but one proprietor or several, but when two or more persons unite in conducting a business it is called a partnership. In cases of partnership, an account is opened with each of the partners, and each of them credited for what he puts into the business and debited for what he withdraws.
- 108. Usually, if one proprietor, or several, two accounts are opened with each. One showing the investment and the other (private account) showing what he draws for personal use and his salary, if any. But for ordinary farm purposes two accounts are not necessary. In this set the proprietor's account includes his personal account as well, and at the end of the year, he is credited with the salary to which he thinks he is entitled and the net gain. If a partnership, each partner's account would be kept in the same manner—the division of the uet gain or net loss

Clate 6	John Fox	G
1901	Surstment (Furnton)	8 1024631
apl 1		
Mar 31	Stronces One year Net Gain	52 60000 90 2/2357
		<i>X</i>
1902		1296988
ape 1	By Present North	1270360

divided pro-rata or as agreed upon when the agreement or partnership was entered into. This account is debited and credited as follows:

DEBIT.

- 109. For all the capital he withdraws from the business.
- 110. For all cash he may draw or products he takes from time to time, for his personal use.
- 111. For his net loss as shown by the Loss and Gain account at the end of the year.

CREDIT.

- 112. For his net investment at the beginning of business which is found by deducting the sum total of his Liabilities from the sum total of his Resources.
- 113. For all additional investments.
- 114. For salary allowed, if any.
- 115. For his net gain as shown by the Loss and Gain account at the end of the year.

TO CLOSE THIS ACCOUNT AT THE END OF THE YEAR.

116. After all the accounts in the Ledger showing losses and gains have been closed into the Loss and Gain account—debit

or credit this account for the net loss or net gain, as shown by the Loss and Gain account. Now, find the difference between the two sides. If the credit side is the larger, write on the debit side in red ink "To Balance" and the amount of the difference which will make the account balance. Then, rule the closing lines with red ink and enter in black ink the total amounts between them. After which, write on the credit side just below the closing lines in black ink the date beginning the new year, and the amount of the difference between the sides of the account which is the Present Worth.

Refer to Plate 61 and 62 and you will see that the net gain of Fox is \$2,123.57 which we credit to him, and then, to balance the account we write in red ink on the debit side the difference between the sides, i.e.: \$12,703.60 and the words "To Balance." We then rule the closing lines and bring down on the credit side in black ink the date and the amount, \$12,703.60—which is his "Present Worth" at this time.



Dr	Cloverment Farm	Ola	ite 62
1901 Apl 1	Farmstead Swentory	9	960000
190× Feb. 15	Myn to Adjoining Clorermens	49	330000
1902 Apl 1	To Balance		1290000

THE FARMSTEAD.

117. This account is in some respects equivalent to the capital stock account of a corporation. The proprietors account represents the owner's interest in the business, and this, the business itself. The principal difference is, that this account continues to stand untouched from year to year unless we add more acreage to the farm or sell from it a part. Therefore, the farmstead account should be debited and credited as follows:

DEBIT.	CREDIT.
118. At the beginning for what it costs us. 119. For all additional land which we buy to include in its acreage.	120. For what we sell from it.

REAL ESTATE.

121. Perhaps you may own other farms beside the one you work, or it may be property in town. You rent them and wanting to know what they pay you on the investment, you open an account with each. In such cases it is best to enter them by name, such as

Olate 63	Clovernead Farm	a
1909 * mar 31 Dy	Inventory	1290000
		1290000

"Beechwood Farm" or the "Brown Property." Debit and credit as follows:

DEBIT.	CREDIT.
122. When books are opened for value. 123. For all improvement. 124. For all taxes. 125. For all insurance.	126. For all rentals. 127. For the amount it brings if you sell it.

AT THE END OF THE YEAR.

128. To close; write on the credit side, in red ink, "By Inventory" for the amount of valuation. The amount the credit side exceeds the debit is the gain, and next, write on the debit side, in red ink, "To Loss and Gain" for amount of the gain. Rule the closing lines and enter the totals between them. Next, write in black ink under the closing lines on the debit side "To Inventory" and the amount of valuation. Carrying the amount of gain to the debit side of "Loss" "Gain" account, writing in black ink, "By Beechwood Farm" and amount gained.

In case the debit side exceeds the credit it will be a loss, and in that case the entries are similar to those closing any account showing a loss as explained under the various accounts in the illustration.

BUILDING AND IMPROVEMENTS.

129. "The rule of law is, and for centuries has been, that whosoever owns land owns all there is above it and all there is below it. Naturally then, when buying or selling farms all buildings and everything fairly belonging to them go with the farm. In general, whatever the owner of the farm fastens to the ground or to a building is a fixture and he sells it when he sells the farm."—Parson's Laws of Business.

Therefore, after a farm is improved, having good fences, is well tiled, and with satisfactory buildings, the small annual expenditures to maintain the farmstead might as well be charged to "Expense" unless there is some specific reason for doing otherwise.

But if your farm is unimproved and a new house, barn, fences and tiling is needed or auticipated, an account should be opened for "Building and Improvements" and all money paid for such items should be charged to it. Then at the end of the year when the books are closed this account should be credited "By Inventory" for the sum total of the debit side of the account, less a certain percentage, say ten, which should be charged to the "Loss and Gain" account each year for depreciation. By doing this the first cost of building and improvements, which, of course, will constantly depreciate, is distributed equally for a period of years.

If Fox, in the illustration given herein, had had a "Building and Improvements" account, the proper entry for the Stock Scales he bought July 22d (Plate 21, item cb) would have been to charge them to that account instead of "Expense," but as his farm is improved, it is better in such cases to call items a loss at once than to open an account on purpose for them. However, this is a matter of opinion, and the disposition of such items must be decided by the owner of the farm!

When you have a "Building and Improvements" account you should debit and credit as follows:

DEBIT.

- 130. For the value of the buildings and improvements as shown by the inventory.
- 131. For the cost of any buildings or improvements we may build or put in during the year.
- **132**. For all repairs we have made on buildings.

CREDIT.

- 133. At the end of the year "By Inventory" for the sum total of the debit side less a certain percentage, say ten, for annual depreciation.
- **134.** By Loss and Gain for the difference between the sides. (See below.)

AT THE END OF THE YEAR.

135. To close this account: After having decided what per cent, of depreciation you are going to charge annually for "wear and tear" or having estimated their present value, write on the credit side in red ink "By Inventory" and the amount.

Now find the difference between the sides, and the amount the debit exceeds the credit side will be a loss which enter on the credit side in red ink "By Loss and Gain" and the amount of difference which will make the account balance.

Rule the closing lines and enter the totals between them in black ink.

Next, write on the debit side below the closing lines, in black ink, "To Inventory" and bring down the amount credited when the account was closed.

Now, carry the amount lost over to the "Loss and Gain" account, writing on the debit side of that account in black ink "To Building and Improvements" for the amount lost.

2	5	Bills Payable	Plate 64
1909	1		
1 Jan	12	note due 1/2/0x	45 50000
mar	31	To Balance	480000
	1		
	-		
			1530000

BILLS PAYABLE.

136. This is an account of the notes we give to others, hence Bills Payable, because we have to pay them. Whenever we give a note we credit Bills Payable, and when we pay that note, we debit Bills Payable. From this you will understand that the difference between the two sides of this account should at all times agree with the amount of notes we owe. Therefore:

DEBIT.	CREDIT.
137. When we pay any note or notes we owe.	 138. At the commencement of business with all the notes we owe. 139. For all notes we give to other parties, made by us payable to them.

AT THE END OF THE YEAR.

140. In closing this account at the end of the year, find the difference between the sides and then write on the debit side, in red ink, "To Balance" for the difference which will make the account balance. Rule the closing lines and enter in black ink the total amount between them. Next write on the credit side below the closing lines "By Balance" in black ink for the difference between the sides of the account which should exactly agree with the amount of notes we owe. (See Plates 64 and 65.)

This account is never closed unless it balances or it is necessary to forward to a new page. As the farmer will find it best

Plate 6	5 Bills Payable	G
1901 apr 1	First Mtt Bank Mortgage	8 200000
1902 Feb 15	First ntl Bank Mortgage	48 330000
1902 Apr 1	By Balance	480000

to have a new Ledger each year this account is closed as above at the end of the year.

When transferring the balance to the new Ledger, be sure you enter the balance on the credit side. In transferring any account enter the balance on the side of the new account upon which it was brought down on the old.

- 141. WHEN YOU PAY YOUR NOTES SECURED BY MORTGAGE.—The notes Fox has given to the First National Bank are secured by mortgage. When paying notes thus secured, as he did January 2nd, (See Plate 64) he doesn't destroy them when paid, but keeps them until all are taken up, for it is absolutely necessary they be kept until the mortgage is discharged.
- 142. TIME OR SIGHT DRAFTS.—These are, technically speaking, "Bills Payable" and you will not under ordinary circumstances have much to do with drafts, but if a draft should be made on you for one, three or five days sight and you accept it—when paid charge the person making it as it is a cash transaction. For instance: If you write Clay Robinson & Co. to send you a car load of "feeders" or "stockers," charge the amount of their draft on you to your Production or Live Stock account, writing in the explanation column of your Cash Book the details of the transaction.

Dr	Bills Receivable	Olas	te 66
1901 Ahl 1	WWood Nate due 1/15/01 Sor 6%	9	7000

BILLS RECEIVABLE.

143. If you loan money or sell any of your farm products taking a note for the amount, it is receivable by you, and consequently must be debited to Bills Receivable. You take notes for two reasons: In case of legal proceedings you do not have to prove the account, or if needing money you can have them discounted at your bank. In the beginning

DEBIT.	CREDIT.
144. For all notes you have on hand payable to you. 145. For all notes you get from others made or accepted in your favor. 146. For all notes made payable to others and transferred by them to you.	147. When any of the notes you hold are paid. 148. For all notes you have discounted or sell. 149. For all notes you endorse over to other parties.

AT THE END OF THE YEAR.

150. This account like Bills Payable, is never closed in actual business unless it balances or it is necessary to forward to a new page. On the farm it is advisable to open a new Ledger each year, therefore, the account is closed at the end of the year as follows:

Find the difference between the sides and write on the credit side "By Balance" for this difference which will make it balance. Then rule the closing lines and enter the total amounts between them. Next write on the debit side beneath the closing lines in black ink "To Balance" for the amount of the difference which

Ofate 67	Bells Receivable		1
1901 Only 15 W	Wood	2-0	7000

should exactly agree with the amount of notes you have on hand. In transferring this balance to a new page or a new Ledger it must always be entered on the same side—the debit.

- 151. If the maker of a note cannot pay it in full when due, but makes a part payment, credit "Bills Receivable" for what he pays and endorse on the back of the note the amount received.
- 152. If he wants to renew it, simply debit "Bills Receivable" for the new note you get and credit "Bills Receivable" for the old note you surrender to him.
- 153. When you discount a note—credit "Bills Payable" for the face of the note and charge the discount deducted by the bank to "Interest."
 - 154. Notes are always debited or credited at face value.

27	Production	Plate 68
1901 All 1 June 2	Enventory Refund to Wigeorge	9 /39845
1902 Mar 31	To Loss & Jain	91 404350
	1	
		5456 75
1902 Apl 1	To Inventory	2014 20

PRODUCTION.

on the farm, after accuracy, it is necessary to lessen the number of accounts opened in the Ledger as far as practicable. The merchant credits his "Merchandise" account for the amount of his sales, the manufacturer credits them to "Manufacturing." The farmer can be likened to the manufacturer because he is a producer and either grows or finishes the products of his farm. The most comprehensive title for his sales is "Production." It isn't a simple matter to keep an account with each field. Much guessing or weighing must be done to do this, and the details soon grow irksome with no practical results at the end of the year to show for the extra work required. In the end it all goes into the Production account anyway, so there's mighty little argument to present for separate accounts with the different products and kinds of stock. But the simplicity of crediting all sales to Production

Plate leg Production	G
1901	
all 1 Firs Corn	8 1500
- 11 9 11 11	8 1200
June 2 Stro Loss Ships	16 1510
11 8 Wool 1	16 116 16
" 24 Hogo	16 24840
Aug 30 Wheat	24 64000
acy 13 140gs	32 24938
1 25 Potatoes	32 6750
25	32 1800
nov 15 Lambs.	36 63063
11 20 Hogs	36 39270
" 2g Corn	36 96000
DEC 5 Houp	40 3960
11 8 11	40 3828
1402	
Mar 31 By Inventory	201420
	5456 95

is clear to every one. (See paragraph 48 for further remarks relating to this subject.)

In beginning,, all live-stock and products are charged to this account. At the end of the year it is credited with what is on hand, the difference between the two sides showing the sales for the year. Then this difference carried to the Loss and Gain account is opposite the items showing the expenses of operating the farm and the difference between them shows the net results of the gain or loss of the farmstead's management for the year. This is the practical side of farm accounting, therefore, we debit and credit the Production account as follows:

DEBIT.

- 156. In the beginning for all grain, hay and live-stock of every kind we have on hand at the market price of each.
- **157.** For all live-stock we buy during the year.

CREDIT.

- **158.** For everything sold we raise on the farm.
- 159. For all live-stock sold either grown or bought to feed and fatten.

160. To close this account: We write on the credit side, in red ink, the amount of all stock and produce we have on hand as shown by the inventory. Then find the difference between the two sides, and the amount the credit side exceeds the debit will be the gain or amount of sales for the year. Next write on the debit side, in red ink, "To Loss and Gain" for amount gained or difference between the sides which makes the account balance. Now, rule the closing lines and enter the total amounts between them, after which write on the debit side below the closing lines, the date, "To Inventory" and the amount of the inventory all in black ink. (See Plates 68 and 69 as an example.)

After closing the account as above, the amount gained (in the example given \$4,043.50) is carried to the credit side of the Loss and Gain account (See Plate 91) writing on the credit side of that account, in black ink, "By Production" and the amount gained.



Dr		Expense	O lá	te 70
1901				
	2	Fird Potatoes	13	16 10
	_	Stationary	/3	625
		Stallson Brovce	13	4000
June	2	Draft	17	10
,, .	8	Draft Jundries	12	360
July 2	20	advertising	2/	1136
1/ 2	12	deales	21	6500
aug ?	23	Threshing Nails	2.5	2400
	28	Mails	25	2.70
defor	5	Fertilizer	29	4500
	7	Arro Whent	29	3760
	18	Greight Timothy Fird Husker Shredder Shoeing Gundries	29	256
., 2	0	Imothy dard	29	800
nov 7	23	Husker Bhredder	37	5000
DEC 1	0	Thoeing	41	475
	8	Jundries	41	877
1902	-	1/		
Jeb >	V	Thoeing	49	140
-1/	0	Shoeing Clover Fird Tile Lumber	49	2925
11 2	7	Alle	49	2500
May 7	20	Lumber	5 उ	2700
	_			40839

EXPENSE.

161. No business can be conducted without some expense, and in keeping the farmstead up to the highest plane of its earning capacity there are numerous items which must be charged to this account during the year. As a general rule all items are a loss which go into general improvements or that cannot be inventoried at the end of the year, and should be charged to this account, therefore, we debit and credit it as follows:

Clate 7	i Expense	(CA		
1902 Mar 31	By Loss of ain	90	408	39	
			4 408	39	

DEBIT.

162. For everything we buy to use on the farm and not to sell again such as stationery, lumber, nails, fertilizers, seed, tile, etc., etc.

163. For all we pay out for freight, express charges, horse shoeing, threshing, etc., etc.

CREDIT.

164. For anything we self which has been debited to this account.

165. In closing this account find the difference between the sides, if anything has been credited, if not, write on the credit side, in red ink, "By Loss and Gain" and the amount to make the account balance. Now, rule the closing lines and enter the amount in black ink between them. Next, write on the debit side of the Loss and Gain account "To Expense" for the amount of loss. For an example refer to Plate 70 and 71 and look up the Loss and Gain account (Plates 90 and 91).



Sr	Féed	Pla	te 72
1901			
ald 1	Innatory	g	2586
may 3	middlings Vall	13	4750
July 28	Qala	7/	3200
dug 28	Lingues Meal	25	135
ceft 8	middlings.	20	4800
nox 15	Com	37	15000
Dec 18	Cets	14.1	6000
1902			
Feb 7	Middlings & Bran	49	4500
		<i>'</i> 3	40971
1902			
apl 1	To Inventory		7410

FEED.

166. This could be included in the Expense account, but as most stockmen and farmers will want to know how much they pay out for feed during the year it is best that an account be opened with it.

DEBIT.	CREDIT.
167. For all feed on hand at the commencement as shown by the inventory. 168. For all that we buy during the year.	169. For any feed we sell which had been previously charged to this account.

Plate	73 Feed		1		_
1902 * may 31 * 11 31	By Inventory By Loss Plain	90	74 335	10	_
					_
			409	71	_

170. To close this account at the end of the year, write on the credit side, in red ink, "By Inventory" for the value of the feed we have on hand. Find the difference between the two sides and write on the credit side, in red ink, "By Loss and Gain" for that difference, which will make the account balance. Bule the closing lines and write between them in black ink the totals. Next bring down the amount of inventory in black ink on the debit side, writing the date and "To Inventory." Then enter on the debit side of the "Loss and Gain" account "To Feed" for the amount of Loss on this account. (See Plates 72 and 73 and refer to Plate 90.

J,	Inklements	cia	1-7-4
1901 ahl 1	Isventory	.7	73900
man 10	Chartheep Shearing Machine	13	1500
Feb 7	Bob-Sled	49	1500
1902 all 1	To Inventory		73240

IMPLEMENTS.

171. Implements on the farm are the same as the tools and appliances of the manufacturer. They are a visible asset and their worth depends greatly on the care taken of them. It is customary among manufacturers to deduct from their inventory of machinery a certain per cent, for "wear and tear." This of course depends on its condition and also whether it is of a style and pattern not superceded by one later and much more desirable. But the per cent, deducted for depreciation must be decided by the farmer himself. No hard and fast rules can be laid down for that. This account is debited and credited as follows:

DEBIT.	CREDIT.		
172. For the amount on hand as shown by the inventory at the beginning of business. 173. For all we buy during the year.	174. For all that we sell. 175. For amount on hand as shown by inventory at the end of the year.		

Slate 7	5 Implements		C	r
* 1902 * Mar 31	By Inventory. By Lase Plain	90	732 36	46
			769	00

176. To close this account at the end of the year: Same as the Feed account which immediately precedes this. See plates 74 and 75 and compare amount carried forward to Loss and Gain, Plate 90.

Dr	Ed Mise	Plate 78	
1901			
Syne 28	Cy	17 20	20
Gyne 28	"	25 10	20
Der 3	4	33 10	20
1 25	Patatoes	33 9	20
SU 5	Stogs	41 39	_ ام
, 23	CK	41 50	20
1902			
Feb 2	CK.	49 10	20
mar 2	CIC	52 20	00
1 31	To Balance	106	4
		7 275	0 0

FARM HELP.

177. It isn't necessary to open an account with the different men employed on the farm by the day. That should be charged to the Labor Account. But if we hire a man or men by the year then a separate account should be opened for each and all money paid to them from time to time charged direct to them, and the wages allowed each credited to them at the end of the year. The example of the Wise account (Plates 78 and 79) show how an account should be kept when we hire a man by the year. Accounts of this nature are debited and credited as follows:

DEBIT.	CREDIT.
178. For the amounts we pay him from time to time. 179. For all farm products taken in lieu of cash on account during the year.	180. At the end of the year for amount of wages agreed on.

Plan	tog EdNise	C	2r		_
1902 May.	31 Nages 11 months	5 3	275	00	
			275	00	_ _ _
1902 Apl	1 By Balance		106	40	

181. To close, find the difference between the two sides and enter on the debit side, in red ink, "To Balance" and the amount which will make the account balance. Now, rule the closing lines, enter the totals between them and bring down in black ink the amount of the difference, entering it on the credit side "By Balance" which is the amount due or to his credit at the end of the year. (See Plates 78 and 79.)

1901 Ahl 75 Wise 9 13	
	POI
June 22 Petter + Dye 17 17	00
Star 28 Betts 29 12	50
Oct 30 11 33 18	275
nor to Orther Petter 37 20	200
1902	111-
man 31 Sunday 53 873	00
958	, 25

LABOR.

182. As previously explained under the account preceding this (Farm Help) we open an account for each man employed on the farm by the year, and also a Labor account to which we charge all sundry help hired from time to time.

DEBIT.	CREDIT.
183. For all wages paid sundry help from time to time during the year. 184. At the end of the year for the wages we agree to pay the men whom we hire by the year and with whom we have opened separate accounts. (See Wise, Plate 79. Fox, Plate 61, and Cash Book for March, 1902, Plates 52 and 53, items de, df, and cd.	

Plates	e, Labor	(Or	
1902 mar 31	By Joss Pain	90	9587	<i>y</i>
			u l	
			9582	3

185. To close, enter on the credit side, in red ink "By Loss and Gain" and the total amounts paid for Labor as shown by the footing of the debit side. This balances the account. We then rule the closing lines—enter the amounts between them and carry the amount entered on the credit side in red ink to the debit side of the Loss and Gain account. (See Plates 80, 81 and 90.)

Dr	Interest	Rate 82
1902 Jan 2	On Mortgage	45 12000
		/2000

INTEREST.

186. If we have interest to pay or hold notes which draw interest we must open an account with it. Then it will show us at the end of the year what we are paying for the use of money borrowed or what our loans are paying us.

DEBIT.	CREDIT.
187. For any interest we pay.	189. For any interest we receive on notes we hold.
188. For any discount the	1000170 011 110000 110 110111
bank deducts from the face of notes we have discounted.	

Plate 83 Interest	Cr
1901 July 15 Wood	20 4 20
* man 31 By Loss & Jain	90 11580

- 190. To close this account we find the difference between the two sides. If the credit side is larger, we write in red ink on the debit side "To Loss and Gain" which is gain on interest. If the debit side side be the larger, we write, in red ink on the credit side "By Loss and Gain" which is loss on interest. This makes the account balance. Now, rule the closing lines and enter, if there be a loss, on the debit side of the Loss and Gain account the amount lost, or if there be a gain, on the credit side of the Loss and Gain account the amount gained. (See Plates 82, 83 and 90.)
- 191. DISCOUNT.—As discount is simply another name for interest it is useless to open a separate account for it, but call interest and discount the same and debit or credit both to the Interest account.
- 192. ENTRY TO MAKE OF NOTES YOU HAVE DISCOUNTED.—Sometimes when in need of money we have a note discounted at the bank. If you do this, don't forget to credit "Bills Receivable" for the full face of the note and debit Interest for the discount deducted by the bank. Then, if this amount has been placed to your credit in the bank, debit the bank for the amount you receive or the proceeds of the note.

Dr	James & France	Plate Fr	
1901			
Jane 2st	Jaxes June	17 3264	
Jan 30	Juga December	45 324	
		1 6528	

TAXES AND INSURANCE.

193. It is a matter of gratification to know what our Taxes and Insurance amount to for the year. All we pay out for either should be charged to this account.

DEBIT.	CREDIT.
194. For all we pay for Insurance or Taxes.	

AT THE END OF THE YEAR.

- 195. To close, write in red ink, on the credit side the date, "By Loss and Gain" and the amount necessary to make the account balance. Then rule the closing lines and enter between them in black ink the totals of each side. (See Plates 84 and 85.) Then carry the amount to the Loss and Gain account, entering it on the debit side of that account as shown (Plate 90).
- 196. INSURANCE.—Every farmer and stockman is vitally interested in Insurance that really insures. And very fortunate it is, too, that there is insurance, in such form as to keep him in direct touch with it, and his interests mutual with his fellows. Of late, it is almost an impossibility to insure farm property in some states in good Stock Companies, but the Farmer's Mutual

Plate 80	5 Stres & Insurance		Cr	
1902 Mar 21	By Loss & Gain	90	6528	
	* /			
			6528	

Cos. are really safer and much more desirable in every respect. then, too, the cost is less. Of the 109 Mutual Companies writing insurance in Ohio in 1899, twenty-five of them made no assessments and eight had no losses! The average saving of the Mutuals in comparison with the Stock Companies has averaged 33 cents on every \$1.00 of insurance written on the three year term plan. This is a consideration worth taking advantage of for "it's the little leaks in business that eat up the profits," and it's the little things on the farm that tend to increase them. No really good business man neglects to insure, and no farmer can afford to carry the risk of fire himself. Every intelligent farmer understands this and should encourage his county organization. If there was one-half the unity of purpose and welldirected effort on the part of the farmers, as a whole, as there is among other business men, much that they now desire and should have would be their's. Stand by your organization and don't be afraid, as the Rural New Yorker says, "To use the postage stamp on your representatives and Congressmen to have laws passed and enforced which will help you, and those repealed that are not favorable to the best interests of agriculture."

Dr CHORR	(A	ate 86		
1901				
Jone V Las all 10 Tripment	17	15	10	

ACCOUNTS WITH PERSONS TO WHOM WE SELL PRODUCE.

197. The farmer usually sells his products for cash. But when anything is sold on time, an account should be opened with the person sold. Then all products sold him must be charged to him and all payments made by him credited to him. This account against the C. H. & D. R. R. is equivalent to a personal account, as we have charged the R. R. Co., for the amount of seed corn lost while in their hands, and have given them credit for their check when it was paid. Accounts of this nature are trented as follows:

DEBIT.

- 198. For the amount they owe us when we open our books.
- 199. For all we sell them on account.

CREDIT.

- **200**. For all each they pay us on account.
- **201**. For any produce they return on account.
- 202. For all notes they give us in settlement of account or to apply on account.

AT THE END OF THE YEAR.

203. To close, at the end of the year, or when we want to transfer to a new page, find the difference between the two sides, and if the debit side be the larger, write on the credit side, in red ink, "By Balance" for the amount of the difference. This makes the account balance after which rule the closing lines and enter between them the totals in black ink carrying the amount necessary to make the account balance, forward to the new page or to the new Ledger, writing on the debit side in black ink the date—"To Balance" and the amount, writing on the old page

Clate 87	CHORR		Or_
190x Jan 22 CK		44	1510

"To" and on the new page or new Ledger "From" which the amount was transfered.

If the credit side is larger then the "shoe is on the other foot," and you will write on the debit side in red ink, "To Balance" and amount of difference between the sides which will make the account balance, rule the closing lines, enter the totals and earry forward the amount used to balance to the new page or the new ledger writing on the credit side of the new account in black ink, the date, "By Balance" and the amount.

When carrying forward an account to a new page or a new Ledger do not forget to write on the old page "To" which and on the new page "From" which the account has been transferred.

ACCOUNTS WITH PERSONS FROM WHOM WE BUY GOODS.

204. These are practically the same as the accounts we keep with persons to whom we sell on account, and we debit and credit as follows:

DEBIT. CREDIT. 208. 205. For what we owe For all cash we pay on account. them when we open our books. 209. For all we buy from 206. For all goods we rethem from time to time. turn on account. **207.** For all notes we give in full or part payment of account.

AT THE END OF THE YEAR.

210. These accounts are balanced and carried forward the same as explained under the head of "Accounts With Persons To Whom We Sell Produce" just preceding this, which see,

Dr	First National Bank	Olate 88
	Deposis	4, 2-75000
1902 Lan 20	//	45 1510
1902		276510
Upl 1	To Balance	184671

FIRST NATIONAL BANK.

211. It isn't necessary to open an account with your Bank in the Ledger. It can be carried along in the Check Book, but taking everything in consideration it is preferable to have it in the Ledger on the farm. Each check given should be numbered (in rotation of course) no matter where you begin, 1 or 300, and that number should go in the Cash Book and be posted to the Ledger (See Plate 89). Then, when the Bank hands you your cancelled checks, compare them with what you have given out, checking each one on the Ledger. You know then, just what checks have been presented for payment at the bank.

DEBIT.	CREDIT.
212. For all currency, checks, money-orders or drafts we deposit.	213. For all checks we make.

Clate 89 First National Bank Cr				
1901				
'DEC	23	C1C*1	40	5000
<i>p</i> r	2,3	2	40	1000
1902				
Dan	2	, 3	44	62000
<i>C</i>	12	4 4	44	3000
	30	6	44	3264
Fel	2	, 6	48	1000
	7	" 7	48	1500
	2	n 8	48	4500
	10	" G	48	2925
	27	11.0	48	2500
mar	2	" //	52	2000
	a	11/2	52	450
	20		52	2700
	31	By Balance		184671
				276510

214. To balance, proceed exactly as you would with an account with a person to whom you sell on credit as explained under "Accounts With Persons to Whom We Sell Produce" for the principles are the same in both.

215. BANKS—Banks are a convenience the business farmer can't afford to ignore. They are, for him, safe places for the keeping of money, securities and other valuable paper. The payment of his bills, too, is more convenient by check than with currency, and the checks when returned by the bank are valuable as receipts. Banks sometimes become insolvent, it is true, but there are safe and conservative banks in every county seat, or perhaps in a town still nearer to you. Select your banker as you would a friend. Be frank with him and never test his generosity by allowing your check to be presented for a larger sum than your balance. If you do this your relations will be pleasant, and if in need of money to move a crop or carry the cattle, sheep and hogs you are feeding to a finish, you can secure it from him at reasonable rates, providing, of course, you have proven yourself to be a man of character and business ability. Then, too, there are many

"don'ts" in business, and if you have selected your banker, as you should, he is the man to go to for advice if in doubt about any business transaction. Assuming that you have a bank account, and that you have left your bank book with them, as you do once a month to have it "written-up" when it is returned to you the balance shown by it should agree with the balance shown by the account you keep with the bank in your Ledger or check book unless some of the checks you have given out haven't been presented for payment. When your book is handed to you with the checks presented for payment during the month, stamped paid, compare these cancelled checks with those you've made, and you will know just what checks are still out. This is where the importance of numbering each check is found and why it is best to have a bank account in the Ledger intended for farm use.



al.	Las V Lain	Ola	te 90
1902			
Mar 31	To Explence	7/	40839
, 3,	" Feed	73	33561
0.37	2 Insternents	25	3660
31	" Labor	81	95825
1 37	Interes!	F3	11580
11 -31	· Faxes Ponsurance	F5	6528
4 37	" J-Jax	60	212357
		<i>"</i>	404350

LOSS AND GAIN.

216. This account is kept to show the final summing up of all our losses and gains for the year and is debited and credited as follows:

Debit.	Credit.		
217. At the end of the year for all the accounts upon which we have lost during the year.	218. At the end of the year for all accounts upon which we have gained during the year.		

AT THE END OF THE YEAR.

219. To close: Find the difference between the two sides. If the debit side be the larger the amount it exceeds the debit is the net gain for the year. If the debit side is the larger, the amount it exceeds the credit side is the net loss for the year. Referring to the example (Plates 90 and 91), the credit is the larger, so we enter the amount it exceeds the debit side, in red ink, on the debit side, the date, and "To J. Fox." after which rule the closing lines and enter between them, in black ink, the total footings. The amount the credit side exceeds the debit is the net gain of Fox for the year, and after this account is closed, we carry this amount of \$2,123.57 to the credit side of the J. Fox account. Then to find his present worth, proceed as explained under the head of "Proprietor's Account" and illustrated by Plate 60 and 61.

State	g, Lasst Gain	(Cr	
1902 Mar 31	Oy Production	68	4043.	50
				#
		9,	4043	50

AT THE END OF THE YEAR.

220. At the end of the year, when your Ledger is in balance, and you want to close it to ascertain what you have made or lost, proceed as follows:

First.—Take an inventory of all Live-stock, Products, Implements, Feed, and Real Estate you have on hand at that time.

Second.—Close all accounts in the Ledger upon which losses or gains have been made, as instructed under each.

Third.—Having carried all accounts upon which losses or gains were made into the Loss and Gain account, we close that account as instructed. (Refer to Loss and Gain Account.)

221. It is well to remember, in this connection, that when we close the Ledger at the end of the year, nothing is left in it but those accounts showing either a Resource or a Liability, and that nothing must be carried to the Loss and Gain account but those accounts upon which we have lost or gained. To help you decide what are Losses or Gains and what are Resources or Liabilities, bear in mind that if the debit side of an account is the larger it is always either a Resource or a Loss. That when the credit side of an account is the larger it is always either a Liability or a Gain. As the Resources and Liabilities are not carried to the Loss and Gain account, we must pass them by and do nothing with them. But if the debit side be the greater, and a loss, then balance the account and carry the loss to the debit side of the Loss and Gain account. If the credit side of any account be the larger, and

a gain, balance the account and carry the amount of the gain to the credit side of the Loss and Gain account.

When the Ledger is closed at the end of the year, there must be no open accounts in it, except those which show a Resource or a Liability, and this is also true when the Ledger is opened. But before the Ledger can be closed, an inventory must be taken, and the one taken by Fox, March 31, 1902, to illustrate the principles of farm accounting, as shown in the example given herein follows. Note that the totals of the Production, Feed and Implements on hand are credited to each, as shown on Plates 68, 73 and 75. Full instructions follow each account as to what you are to do after the inventory has been taken and credited to each of the accounts affected.

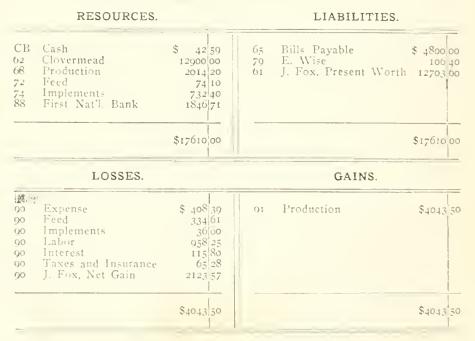
222. INVENTORY OF CLOVERMEAD FARM, MARCH 31, 1902.

PRODUCTION. Bay Team Jack and Jim\$ 160 00 Bay Mare Queen	Brought up
FEED. 120 bu. Oats at 38c\$ 45 60 1/2 ton Middlings at \$24.00 12 00 3/4 ton Bran at \$21.00 15 75 1/2 bbl. Salt at \$1.50 75 \$ 74 10	One Binder \$ 100 00 One Corn Harvester 100 00 \$ 200 00 Less 5% for one year's depreciation
IMPLEMENTS. One Wagon \$ 60 00 One Farmers' Handy Wagon 39 00 One Surrey 120 00 One Buggy 30 00 One Spring Tooth Harrow 14 00 One Adjustable Harrow 12 00 One Roller 19 00 Two Plows at \$15.00 30 00 One Cultivator 40 00 One Weeder 12 00 One Grain Drill 75 00 One Mower 40 00 Amount up \$ 568 00	One Chicago Sheep Shearing Machine

THE YEARLY STATEMENT.

223. We keep an account with our farmstead, so that we can tell our actual financial condition at least once a year. After the Ledger is closed, to get the facts before us in a nutshell, we make an annual statement. To keep an account for a number of years, and compare the last with those that precede it, is a great aid to successful farming, because it shows us what branch of our management needs more care and attention. The facts we are able to glean from the statement made up at the end of the year as to our progress, more than pays us for the labor required to keep the Ledger, as it must be kept, to get accurate results. To present these benefits more fully we give the statement as Fox would make it from his Ledger, illustrated in the preceding pages. The statement follows:

ANNUAL STATEMENT OF CLOVERMEAD FARM, MARCH 31, 1902.



RESOURCES AND LIABILITIES.

224. Of course, you understand, if you have studied the instructions, there are no open accounts in the Ledger at the end

of the year, after the books are closed, except those showing a Resource or a Liability. To make up the annual statement:

- (1) Under Resources enter the amount on hand as shown by the Cash Book at the close of the last day of the year. When Fox balanced his cash, March 31st (Plate 53), he had \$42.59 on hand. This is a Resource, and is the first item entered under that head in the statement.
- (2) Taking the Ledger (Plate 62), we find "Clovermead" \$12.-900.00. This also is a Resource, because anything is a resource of value belonging to us; and by value, we mean cash, or something we could realize the cash for if necessary. And Clovermead Farm, as it is today, would fetch this amount; it's worth that much, hence, a resource.
- (3) The next open account is Bills Payable. These are notes we owe, and as everything left standing on the credit side of the Ledger is either a Liability or a Gain, we must decide which of the two it is. This is easy, for we know it isn't a gain, because we owe it; therefore, it's a Liability, and so entered on the statement.
- (4) The next accounts Production (Plate 68), is a Resource. The inventory taken today (March 31st), at market price for the Stock, Corn. Potatoes and Clover Hay Fox has on hand is \$2,014.20. That is the cash value we could realize for it if sold.
- (5) Feed is next (Plate 72). This is also a Resource, for the same reason that the items in the Production account are. Consequently, we enter the amount we have on hand, \$74.10.
- (6) Implements follow Feed, and are also a Resource. Inventory shows \$732.40 as their value today, and they, too, are entered.
- (7) On Plate 79 we find Wise has \$106.40 due him. A Liability is something we owe. We owe Wise this balance of \$106.40 for wages he left stand during the previous year, so that amount goes under Liabilities.
- (8) The next account showing a Resource is the First National Bank. All each we have, whether on hand or in the bank, is a resource, and the balance Fox has to his credit, \$1,846.71, should be so entered in this statement.
- (9) This takes all the open accounts in the Ledger except one—the Proprietor's account—J. Fox. After all the accounts show-

ing the Losses and Gains were closed into the "Loss and Gain" account, and the net gain of Fox credited to his account, his account was balanced and closed, and his Present Worth (Plate 61) of \$12,703.60 is what the business of the Clovermead Farmstead is owing him at this time, therefore, it is a Liability of the business, and by footing both the Resources and Liabilities we find they equal each other. The books are in balance, and a glance at this simple statement, or the statement taken from any Ledger. at the end of the year, will show the owner of the business what cash he has on hand and in bank, who is owing him, either by Bills Receivable or open account, and the amount of grain, live-stock. implements, feed, or anything else he may have of value belonging to him. It also shows him what he owes, and to whom; and his actual and absolute net worth. Further, the Losses and Gains taken from the "Loss and Gain" account (Plates 90 and 91) will show him the total General Expense, the amount of cash paid out for Feed, the percentage of depreciation, charged to Loss and Gain, on his Farm Implements, what amount he paid for Labor, how much his Interest amounted to, and the Taxes and Insurance for the year. The above are entered under "Losses," because they are non-productive accounts—nothing can be realized on them in cash. But under "Gains" we have Production, \$4,043.50; and this amount represents everything having a cash value that left the farm during the entire year—the total sales. Now, \$4,043.50 being the total proceeds of the sales, that amount, less the sum total of the "Losses," will be the net gain of the Proprietor—Fox. The whole cost of conducting this farm for the year, including general "Expense", "Feed," "Labor," "Interest," "Taxes" and "Insurance," and the depreciation of "Implements," was \$1,919.93. By deducting this from the "Gains" (total sales), we have \$2,123.57, or, the net gain of Fox for the year.

The annual statement, then, is the final summing up of the year's business on the farmstead, and is a most valuable guide to every thinking farmer.

225. And now, if we want to know what percentage of net gain Fox made on his investment, add two ciphers to his net gain, as shown by the "Loss and Gain" account, and divide it by the net amount of his investment. Thus: 21235700—1024631 equals a percentage of 20,72.



Part Seven



NUBS OF NOTES

ON

Business Paper, Interest Tables,
Rules Useful When Taking the Farm Inventory,
etc., etc.



BUSINESS PAPER.

- 226. If you receive a check or draft made payable to the order of the party sending it to you, and he has not endorsed it, it is worthless as far as you are concerned. Return it to the sender for endorsement.
- 227. Should you have endorsed it before noticing the sender's failure to endorse, erase your name by drawing lines through it with a pen.
- **228.** If you discount notes at your bank, which have endorsers, do not waive protest, as the security may be released.
- 229. When buying drafts always have them made payable to your own order, and then endorse them over to the person you wish to pay.
- 230. All checks should be made payable "To order." They cannot then be transferred without endorsement, and constitute in themselves the best receipt you can hold for money paid. This is one of the many reasons why you should have a bank account.
- 231. Nowadays all checks are printed to read "Pay to the order of." If you want currency, simply write "Cash" after "Pay to the order of." This is, in effect, the same as making it payable to bearer.
- 232. If a discrepancy exists between the amount as written in the body of a check, draft or note, and amount in figures in the margiz, the former is held to be the intended amount; but banks
- 233. No particular form is necessary for a note, but it must contain an order to pay or promise to pay.
- 234. The cancelled note you receive should never be destroyed—tear the signature through the middle and destroy the torn off piece. It isn't of any value then to anybody but yourself, and there may come a time when you will need it as a voucher.
- 235. INDORSING CHECKS.—If you wish to make a draft or check payable to another, write on the back, about three inches

from the upper, or left-hand end, "Pay to order of," and the name of the party to whom you wish to send or give it, and then your own signature, just as it appears on the face.

- 236. STOPPING PAYMENT OF CHECKS.—If you desire to stop the payment of a check that you have given, notify your bank at once—lose no time—and give the bank full particulars. You cannot stop payment of a check that has been "Certified."
- 237. NOTES ENDORSED OVER TO YOU.—If you receive a note made payable to another and endorsed over to you, be careful to notice whether any payments have been indersed on it—a note is only worth its face less the payments made on it.
- 238. FORMS OF BUSINESS PAPER.—The forms of paper used in the ordinary course of business follow. The general farmer doesn't have a great variety of business paper to handle, yet the following may be useful for reference.

239. RECEIPT TO APPLY ON ACCOUNT.-

\$200.75	Hudson, Ohio, July 12, 1900.
Two Hundred & 75-100	W. H. BrownDollars,
to apply on account.	W. I. CHAMBERLAIN.

240. RECEIPT IN FULL OF ACCOUNT.—

\$36.20	Chicago, Ill., March 3, 1901.
	John Johnson,Dollars,
in full of account to dat	e.
	LANDERS PUBLISHING CO.

241. RECEIPT FOR PAYMENT ON NOTE.—

242. DUE BILL.—

\$12.00	Columbus Grove, Ohio, June 8, 1900.
Twelve	Ed Wise, Dollars,
on demand.	JOHN FOX.

243. ORDINARY PROMISSORY NOTE.—

244. JOINT NOTE.—

\$200.00 Osborn, Ohio, August 10, 1900.

Ninety days after date, we promise to pay John M.

Jamison or order......Two Hundred......Dollars, value received, with interest, at First National Bank.

IIENRY BERGH.

EDWARD TAYLOR.

245. BANK NOTE.—

\$300.00 Lima, Ohio, April 10, 1900.

Ninety days after date I promise to pay W. E. Harding, cashier, or order....Three Hundred....Dollars.

Harding, cashier, or order....Three Hundred....Dollars, value received, with interest. Payable at Farmers' National Bank.

JACOB ASH.

Endorsed on back by Frederick Williams, A. H. Wells.

TO MEASURE CORN.

246. ON COB.—Two heaping bushels of corn on the cob will make one struck bushel of shelled corn. Some claim that one and one-half bushels of ear will make one bushel of shelled corn. Much will depend upon the kind of corn, shape of the ear, size of the cob, etc.

- 247. IN CRIB.—To measure corn in a crib, multiply the length of the crib in inches by the width in inches, and that by the height of the corn in the crib in inches, and divide the product by 2,748, and the quotient will be the number of heaped bushels of ears. If the crib tlares at the sides, measure the width at the top and also at he bottom, add the two sums together, and divide by 2, which will give the mean width.
- 248. CORN SHRINKAGE.—Corn will shrink from the time it is husked in the autumn, in well-protected cribs, from 20 to 30 per cent, by spring. That is, 100 bushels will shrink to 70 or 80, according to how dry it was when cribbed.

GRAIN IN BINS.

- 249. TO MEASURE GRAIN IN BINS.—Multiply the length of the bin in inches by the width in inches, and that by the height in inches, and divide by 2,150 for struck bushels, and by 2,748 for heaped bushels. The quotient will be the number of bushels contained in the bin.
- 250. Agricultural reports estimate that new wheat shrinks 6 per cent, in six months. Hence, 94 cents in August is equal to \$1.00 in February.

MEASUREMENT OF HAY.

- 251. The only exact method of measuring hay is to weigh it, but the rules given below will be found sufficiently exact when taking the inventory.
- 252. TO FIND THE NUMBER OF TONS OF MEADOW HAY IN WINDROWS.—Multiply together the length, breadth and height, in yards, and divide the product by 25. The quotient will be the number of tons in the windrow.
- 253. TO FIND THE NUMBER OF TONS OF flay IN A MOW.—Multiply together the length, height and width, in yards, and divide by 15, if the hay be well packed. If the mow be shallow, and the hay recently placed therein, divide by 18, and by any number from 15 to 18, according as the hay is well packed.
- 254. TO FIND THE NUMBER OF TONS OF HAY IN SQUARE OR LONG STACKS.—Multiply the length of the base in yards by half the width in yards, and that by half the height in yards, and divide by 15.

- **255.** TO FIND THE NUMBER OF TONS OF HAY IN A LOAD.—Multiply together the length, width and height, in yards, and divide the product by 20.
- 256. TO MEASURE HAY IN STACK.—The area of the base multiplied by the the perpendicular height to eaves, plus one-third the perpendicular height from eaves to crest, will give the number of cubic feet in a stack the sides of which are perpendicular to a greater or less height. If the stack slopes uniformly from base to crest, then multiply the area of the base by one-third of the perpendicular height. To find the area of the base, divide the distance around it by 3.1416, take one-half of the result and square it, then multiply by 3.1416. The number of cubic feet necessary for a ton of good, well-settled hay is about 450.
- 257. ANOTHER METHOD.—Measure the stack for length, width and the "over." To get the "over," throw a tape-line over the stack at an average place from ground to ground, drawing it tightly. Multiply the width by the "over," and divide the result by 4; multiply the result of the division by the length for approximate cubical contents of the stack. To reduce to tons for hay that has stood in stack for less than twenty days, divide cubical contests by 512; for more than twenty days and less than sixty days, divide cubical contests by 422; for more than sixty days, divide by 380.
- THE TON AT A GIVEN PRICE.—To ascertain the value of a given number of pounds of hay, straw or other commodity sold at a given price per ton, multiply the number of pounds by one-half the price per ton, and point off three figures from the right. The result will be the price of the article.

MEASUREMENT OF WOOD.

259. A cord of wood contains 128 cubic feet. To ascertain how many cords there are in a pile of wood, multiply the length by the height, and that by the width, and divde the product by 128.

HOW TO KEEP FARM ACCOUNTS.

260. SIX PER CENT. INTEREST TABLE.—

Time		\$1	\$2	\$3	\$4	\$5	\$6	\$10	\$20	\$50	\$100	\$1000
Days	1	0	0	0	0	0	0	0	0	1	2	17
14	2	0	0	0	0	0	0	0	1	2	3	38
4.6	3	0	0	0	0	0	0	1	1	2 3	5	50
+4	4	0	0	Ŏ	0	0	0	1	1	3	5 7	67
64	5	0	0	0	0	0	1	1	2	4	8	83
4.4	6	Ŏ	0	0	0	1	i	1 1	2 2 2 3	4 5	10	1 00
64	7	0	ő	0	ŏ	i	î	i	2	6	12	1 17
4.4	8	0	0	ő	1	i	1	i	3	7	13	1 33
4.6	9	0	0	0	1	i	î	2	3	8	15	1 50
+4	10	0	l ň	1	i	1	1		3	8	17	1 67
44	15	0	i	1	1	1	2	2 3	3 5 7	13	25	2 50
4.	20	0	1	1	1	2	2	3	7	17	33	3 33
6.4	25	0	1	1	2	2 2 3	2	4	8	21	42	4 17
4.4	30	1	1	2	2	2	3	5	10	25	50	5 00
16	33	1 1	1	2	2	3	3	6	11	28	55	5 50
44		1	1	2 3	2 4		6	11		20	1 05	10 50
44	63	1	2	3		5	9		21	53		
	93	2	3	5	6	8		16	31 10	78	1 55	15 50 5 00
Months	1	1	1	0.0	2	3	3	5		25	50	
64	2	1	2	3	4	5	6	10	20	50	1 00	10 00
	3	2	3	5	6	8	9	15	30	75	1 50	15 00
44	4	2	1	6	8	10	12	20	40	1 00	2 00	20 00
44	5	3	5	8	10	13	15	25	50	1 25	2 50	25 00
6-6	()	3	6	9	12	15	18	30	60	1 50	3 00	30 00
6.6	7	4	7	11	14	18	21	35	70	1 75	3 50	35 00
6.4	-8	4	8	12	18	20	24	40	80	2 00	4 00	40 00
**	()	5	9	14	18	23	27	45	90	2 25	4 50	45 00
44	10	5	10	15	20	25	30	50	1 00	2 50	5 00	50 00
6.6	11	6	11	17	22	28	33	55	1 10	2 75	5 50	55 00
4.6	12	6	12	18	24	30	36	60	1 20	3 00	6 00	60 00
-					·							

261. INTEREST TABLE.—

The following will be found convenient in the absence of extended interest tables:

To find the interest on a given sum, for any number of days, at any rate of interest.

At	5	per	cent.,	multiply	the	principal	bу	the	number	of	days	and	divide l	by :	72.
Λt	0		6.4	4.6		44		4.4	4.6					- 1	60.
At	7	6.6	4.6	6.6	6 +	**		6.6	**		44	4.6	1.0		52.
At	8	* *	6 a	4.4	4.0	4.6		6.6	**		* 6	4.6	4.6		45.
At	10	6.4	0.4	**	* *	4		6.4	19			++	4.4		40.
At	12	+4	•	4.6	6 0	4 4		6.6	**		•	4.6	6.6	,	35.

GESTATION TABLE.

262. A table showing the period of gestation, or, when colts, calves, lambs and pigs may be expected, the date of service being known.

Time of	Mares	Cows	Ewes	Sows
Service	340 Days	283 Days	150 Days	112 Days
anuary 1	December 6	October10	May30	April
"	"	"	June 4	
"	"	25	"14	May
	26	"30	"19	44
26	31	November 4	24	46
"31	January 5	16	"29	
ebruary 5	"	"14	July 4	*6
"	"	"19		June
"	"20	"24	"14	66
"	"25	"29	"19	"
	"30	December 4	"24	
larch 2	February 4	"9	"29	
"	9	4	August 3	44
"12			" 8	July
"	"19	24		44
"	24	January 3		
	March 1	January 3		
pril 1	" 11	"		
"	46	"18	September 2	
	"	23	"	August
"		"28	"	August
"26	"31	February 2	"	66
ay 1	April 5	" 7		
44 6	10	"12	October 2	
"11	"		44	(6
16	"20	"22	"12	September
"21	"25	"27	"	44
26	"30	March 4	46	66
"31	May 5	" 9	"27	*6
ine 5	10	*********	November 1	
10	10	19	" 6	
"15				October
20	20	29		
"30	***************************************	April 3	21	66
ıly 5	June 4	"	December 1	16
"·	"	"18	December 1	46
"15	"19	"23	"11	November
"20	"24	"28	"16	Movelliner
"25	"29	May 3	"21	66
"30	July 9	8	"26	46
ugust 4	"14	"	"	44
" 9	"19	"18	January 5	46
"14	"24	"23	"	December
"19	29	28	"	
24	August 3	June 2	20	44
"29	S	"	25	******
eptember 3		12	30	********
"	"18	"	February 4	T
"23			9	January
*428	"28 September 2	July 2	"14	
ctober 3	Copiemocr 7	16 7	"24	44
" 8	"12	10	March 1	
"	"	"	14 C	46
"18	"	"22	"11	February
"23		"27	"16	44
"28	October 2	August 1	"21	44
ovember 2	7	6	"26	46
"	12		"31	46
"	"		April 5	"
	"	"21	10	March
	"27 November 1	"26	61	
22		31	{	46
"				
"		September 5		
22 27 28 29 29 20 20 20 20 20 20 20 20 20 20 20 20 20	"	"10	"30	10000
"	"	" ·······10 " ·····15		April
22 4 27 4 27 4 27 4 27 4 12 4 17	"	"	May 5	April
" 22 " 27 ccember 2 " 7 " 12 " 17 " 22	"	"10 "15 "20	"30	April
"	"	"	May	April

The first column gives date of service. On the same line, under the different columns headed Mares, Cows, etc., is given the date the progeny may be expected from such service.

263. WEIGHTS AND MEASURES. -

Avoirdupois or Commercia	l Weight
16 drams	ounce
16 ounces	bonna
25 pounds	quarter
4 quarters or 100 pounds=1	
20 hundredweight or 2000 lbs=1	
Troy or Jewelers' W	eight.
24 grains	pennywciolu
20 pennyweights=1	Onnee
12 ounces=1	pound
Apothecaries' Weigh	
20 grains=1	scruple
3 scruples=1	dram
8 drams=1	ounce
12 ounces=1	pound
Dry Measure.	
2 pints=1	aunet
8 quarts	quart
4 pecks	Dusilet
26 harded = 1	quarter
36 bushels=1	chaldron
Liquid Measure.	
4 gills=1	pint
2 pints=1	quart
4 quarts=1	gallon
311/2 gallons=1	barrel
2 barrels, or 63 gallons=1	hogshead
Apothecaries' Fluid Me	
60 minums=1	fluid dram
8 fluid drams=1	tluid ounce
16 fluid ounces=1	pint
8 pints	gallon
Line or Linear Meas	ure
12 inches=1	
3 feet=1	
5½ yards or 16½ feet	end or male
40 rods=1	furlance
8 furlongs=1	mile (statute mile)
3 miles	league
Surveyors' or Chain Me	
7.92 inches=1	link
25 links=1	rod or pole
4 rods or 66 feet	chain
80 chains=1	mile
Square or Surface Mea	Isure
144 square inches=1	
9 square fect=1	square root
3014 square yards=1	square rod or peren
160 square rods ==1 640 acres ==1	acre
Surveyor's Square Mea	
625 square links=1	square rod or pole
16 poles=1	square chain
10 square chain	acre
640 acres=1	square mile or section
36 square miles (6 miles square)=1	
Solid or Cubic Measu	-
1728 cubic inches=1	clipic toot
27 cubic feet 1 16 cubic feet =1	cubic yard
To emble feet=1	cord foot
8 cord feet or 128 cubic feet=1	cord of wood
2434 cubic feet	perch

17.55686 . A5-556

TTY OF CALIFORNIA LIBRARY

JOK IS DUE ON THE LAST DATE STAMPED BELOW

WW 8 ...

